

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
			Change				Change				Change	
	Quarter 2 FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	Quarter 2 FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	Quarter 2 FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,419,859	2,443,380	(23,521)	(1.0)	4,926,660	5,185,811	(259,151)	(5.0)	150,362	158,803	(8,441)	(5.3)
Single-Piece Cards	75,791	85,467	(9,676)	(11.3)	219,096	255,518	(36,423)	(14.3)	1,402	1,633	(231)	(14.2)
Total Single-Piece Letters and Cards	2,495,650	2,528,847	(33,198)	(1.3)	5,145,755	5,441,329	(295,574)	(5.4)	151,764	160,436	(8,673)	(5.4)
Presort Letters	3,796,205	3,742,479	53,726	1.4	9,836,043	10,114,838	(278,796)	(2.8)	549,329	547,027	2,303	0.4
Presort Cards	136,917	146,731	(9,814)	(6.7)	536,205	603,409	(67,205)	(11.1)	4,376	4,925	(549)	(11.1)
Total Presort Letters and Cards	3,933,122	3,889,209	43,912	1.1	10,372,248	10,718,248	(346,000)	(3.2)	553,706	551,952	1,754	0.3
Flats	648,715	655,107	(6,391)	(1.0)	457,728	490,449	(32,721)	(6.7)	96,059	100,330	(4,271)	(4.3)
Parcels	150,611	149,960	651	0.4	59,376	63,878	(4,502)	(7.0)	18,580	19,905	(1,325)	(6.7)
Domestic Negotiated Serv. Agreement Mail	19,325	20,365	(1,040)	(5.1)	50,228	54,410	(4,182)	(7.7)	3,114	3,634	(520)	(14.3)
Outbound First-Class Mail International 5/	68,496	105,938	(37,442)	(35.3)	46,955	54,661	(7,706)	(14.1)	2,544	6,161	(3,617)	(58.7)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	81,886	69,033	12,853	18.6	90,748	96,771	(6,023)	(6.2)	28,271	22,464	5,807	25.8
First-Class Mail Fees	36,703	35,816	887	2.5	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,434,508	7,454,276	(19,768)	(0.3)	16,223,038	16,919,746	(696,708)	(4.1)	854,038	864,881	(10,844)	(1.3)
Standard Mail:												
High Density and Saturation Letters	216,964	196,388	20,576	10.5	1,459,851	1,392,260	67,591	4.9	60,749	56,869	3,880	6.8
High Density and Saturation Flats & Parcels	460,767	438,242	22,525	5.1	2,633,461	2,609,887	23,574	0.9	450,585	458,416	(7,831)	(1.7)
Carrier Route	563,393	529,620	33,773	6.4	2,117,468	2,085,904	31,565	1.5	469,879	464,378	5,501	1.2
Letters	2,363,866	2,252,312	111,554	5.0	11,415,642	11,316,499	99,143	0.9	574,703	580,483	(5,780)	(1.0)
Flats	502,797	525,045	(22,247)	(4.2)	1,222,623	1,341,204	(118,581)	(8.8)	313,681	341,924	(28,242)	(8.3)
Parcels	15,183	16,672	(1,489)	(8.9)	14,677	17,168	(2,491)	(14.5)	5,202	5,476	(274)	(5.0)
Every Door Direct Mail Retail	36,528	34,747	1,781	5.1	228,302	244,697	(16,395)	(6.7)	28,958	31,037	(2,080)	(6.7)
Domestic Negotiated Serv. Agreement Mail	51,828	47,541	4,286	9.0	236,090	225,241	10,849	4.8	10,754	10,491	263	2.5
Inbound Intl. Negotiated Serv. Agreement Mail	42	20	22	112.5	97	32	66	205.9	15	9	6	69.3
Standard Mail Fees	17,338	17,010	328	1.9	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,228,705	4,057,596	171,109	4.2	19,328,211	19,232,891	95,320	0.5	1,914,527	1,949,083	(34,556)	(1.8)
Periodicals Mail:												
In-County	15,312	15,268	43	0.3	139,291	145,333	(6,042)	(4.2)	37,179	38,963	(1,784)	(4.6)
Outside County	377,159	398,575	(21,417)	(5.4)	1,340,120	1,458,982	(118,862)	(8.1)	507,809	557,043	(49,234)	(8.8)
Periodicals Mail Fees	1,093	2,180	(1,087)	(49.9)	-	-	-	-	-	-	-	-
Total Periodicals Mail	393,563	416,023	(22,460)	(5.4)	1,479,412	1,604,315	(124,904)	(7.8)	544,988	596,006	(51,018)	(8.6)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	7,903	73,902	(65,999)	(89.3)	303	6,260	(5,957)	(95.2)	20,432	57,893	(37,462)	(64.7)
Inbound Intl. Surface Parcel Post (at UPU Rates)	4,755	3,362	1,393	41.4	299	167	132	79.6	3,673	2,816	857	30.4
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	50,491	46,082	4,409	9.6	60,959	55,910	5,049	9.0	95,065	85,302	9,763	11.4
Bound Printed Matter Parcels	70,751	71,978	(1,227)	(1.7)	53,657	56,119	(2,462)	(4.4)	139,212	149,622	(10,409)	(7.0)
Media and Library Mail	79,416	82,004	(2,588)	(3.2)	22,630	24,814	(2,184)	(8.8)	52,858	57,729	(4,871)	(8.4)
Package Services Mail Fees	707	815	(108)	(13.3)	-	-	-	-	-	-	-	-
Total Package Services Mail	214,023	278,142	(64,119)	(23.1)	137,848	143,270	(5,422)	(3.8)	311,239	353,361	(42,122)	(11.9)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	73,461	89,035	(15,574)	(17.5)	34,217	35,332	(1,115)	(3.2)
Free Mail	-	-	-	-	11,940	13,387	(1,447)	(10.8)	5,196	5,375	(179)	(3.3)
Total Market Dominant Mail	12,270,799	12,206,038	64,761	0.5	37,253,910	38,002,645	(748,734)	(2.0)	3,664,204	3,804,038	(139,834)	(3.7)
Ancillary Services:												
Certified Mail	181,392	184,450	(3,059)	(1.7)	55,842	60,274	(4,432)	(7.4)				
Collect on Delivery	982	1,105	(123)	(11.1)	97	120	(23)	(18.9)				
Delivery Confirmation	26,768	11,993	14,775	123.2	711,520	582,275	129,245	22.2				
Insurance	22,635	27,466	(4,831)	(17.6)	5,185	7,171	(1,986)	(27.7)				
Registered Mail	6,941	10,303	(3,362)	(32.6)	400	680	(280)	(41.2)				
Return Receipts	96,638	93,679	2,959	3.2	40,531	40,893	(362)	(0.9)				
Stamped Envelopes and Cards	3,731	3,668	63	1.7	-	-	-	-				
Other Domestic Ancillary Services	18,699	21,269	(2,570)	(12.1)	7,215	8,095	(880)	(10.9)				
International Ancillary Services	10,426	8,975	1,451	16.2	5,981	5,509	473	8.6				
Total Ancillary Services	368,213	362,909	5,304	1.5	826,772	705,016	121,756	17.3				
Special Services:												
Money Orders	42,713	39,852	2,861	7.2	25,251	26,296	(1,044)	(4.0)				
Post Office Box Service	87,041	85,397	1,644	1.9	7,333	7,695	(361)	(4.7)				
Other Domestic Special Services	29,089	27,812	1,276	4.6	532	531	1	0.2				
Other International Special Services	1	1	0	13.0	91	80	10	0.0				
Total Additional Special Services	158,844	153,062	5,782	3.8	33,207	34,601	(1,394)	(4.0)				
Total Market Dominant Services	527,057	515,971	11,085	2.1	859,979	739,617	120,362	16.3				
Total Market Dominant Mail and Services	12,797,856	12,722,009	75,846	0.6								
Other Market Dominant Revenue	165,401	160,484	4,917	3.1								
Total Market Dominant Revenue	12,963,257	12,882,494	80,763	0.6								
									Service Transactions U.S. Postal Service Mail Quarter 2, FY 2014 1/			
									=====			
									Ancillary Services		2,745	
									Other Services		412	
									Total		3,157	

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Express Mail:												
Total Express Mail	191,126	195,625	(4,498)	(2.3)	8,901	10,035	(1,134)	(11.3)	8,872	9,442	(570)	(6.0)
First-Class Package Service:												
Total First Class Package Service	375,310	293,511	81,799	27.9	163,013	134,294	28,718	21.4	56,174	45,262	10,912	24.1
Standard Post Mail:												
Total Standard Post 4/	118,121	98,962	19,159	19.4	8,776	7,673	1,102	14.4	50,872	45,342	5,530	12.2
Priority Mail:												
Total Priority Mail	1,696,382	1,604,922	91,460	5.7	232,551	219,838	12,713	5.8	487,904	451,885	36,019	8.0
Parcel Select Mail:												
Total Parcel Select Mail	592,576	464,599	127,977	27.5	346,851	310,129	36,722	11.8	580,534	475,953	104,580	22.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	35,012	31,940	3,072	9.6	14,078	13,045	1,033	7.9	43,955	39,518	4,437	11.2
International Mail:												
Outbound Priority Mail International	201,589	228,923	(27,334)	(11.9)	4,071	5,062	(991)	(19.6)	25,351	29,520	(4,169)	(14.1)
Outbound International Expedited Services	69,331	85,351	(16,020)	(18.8)	1,154	1,429	(275)	(19.2)	5,410	6,923	(1,512)	(21.8)
Other Outbound International Mail 5/	229,053	204,048	25,006	12.3	62,788	63,661	(873)	(1.4)	22,902	20,909	1,993	9.5
Inbound International	49,235	53,781	(4,546)	(8.5)	3,236	3,511	(275)	(7.8)	18,406	20,459	(2,053)	(10.0)
International Mail Fees	11	10	1	15.3	-	-	-	-	-	-	-	-
Total International Mail	549,219	572,112	(22,893)	(4.0)	71,249	73,663	(2,414)	(3.3)	72,070	77,811	(5,741)	(7.4)
Total Competitive Mail	3,557,746	3,261,670	296,076	9.1	845,419	768,679	76,741	10.0	1,300,380	1,145,213	155,167	13.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	460	513	(54)	(10.4)	79	98	(18)	(18.8)				
International Ancillary Services	1,815	2,065	(249)	(12.1)	369	415	(45)	(11.0)				
Total Ancillary Services	2,275	2,578	(303)	(11.7)	449	512	(64)	(12.5)				
Special Services:												
Premium Forwarding Service	6,045	5,026	1,019	20.3	326	268	58	21.6				
Intl. Money Orders & Money Transfer Service	262	297	(35)	(11.7)	35	35	(0)	(1.2)				
Other Domestic Special Services	167,569	165,282	2,287	1.4	26,942	26,352	591	2.2				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	173,876	170,605	3,272	1.9	27,303	26,655	648	2.4				
Total Competitive Services	176,152	173,183	2,969	1.7	27,752	27,167	584	2.2				
Total Competitive Mail and Services	3,733,897	3,434,853	299,045	8.7								
Other Competitive Revenue	35,496	37,923	(2,427)	(6.4)								
Total Competitive Revenue	3,769,394	3,472,776	296,618	8.5								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	15,828,545	15,467,708	360,837	2.3	38,099,329	38,771,323	(671,994)	(1.7)	4,964,584	4,949,252	15,332	0.3
Total All Services	703,208	689,154	14,054	2.0	887,731	766,785	120,946	15.8				
Total All Mail and Services	16,531,753	16,156,862	374,891	2.3								
Total All Other Revenue	200,898	198,408	2,490	1.3								
Total All Revenue	16,732,651	16,355,270	377,381	2.3								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,186,032	5,371,190	(185,158)	(3.4)	10,747,282	11,480,622	(733,340)	(6.4)	333,756	356,810	(23,054)	(6.5)
Single-Piece Cards	157,950	175,602	(17,652)	(10.1)	462,079	531,079	(69,001)	(13.0)	2,955	3,392	(437)	(12.9)
Total Single-Piece Letters and Cards	5,343,982	5,546,792	(202,810)	(3.7)	11,209,360	12,011,701	(802,341)	(6.7)	336,711	360,202	(23,491)	(6.5)
Presort Letters	7,412,584	7,352,182	60,402	0.8	19,549,282	20,036,461	(487,179)	(2.4)	1,088,925	1,073,247	15,678	1.5
Presort Cards	277,445	301,537	(24,091)	(8.0)	1,113,907	1,247,822	(133,915)	(10.7)	9,093	10,185	(1,093)	(10.7)
Total Presort Letters and Cards	7,690,029	7,653,718	36,311	0.5	20,663,189	21,284,283	(621,094)	(2.9)	1,098,017	1,083,433	14,585	1.3
Flats	1,280,317	1,318,617	(38,299)	(2.9)	930,400	1,001,023	(70,624)	(7.1)	193,655	204,607	(10,952)	(5.4)
Parcels	304,500	305,495	(995)	(0.3)	123,926	131,676	(7,750)	(5.9)	38,972	41,431	(2,459)	(5.9)
Domestic Negotiated Serv. Agreement Mail	38,975	41,239	(2,264)	(5.5)	103,014	111,639	(8,625)	(7.7)	6,324	7,169	(845)	(11.8)
Outbound First-Class Mail International 5/	162,291	326,796	(164,505)	(50.3)	117,171	141,357	(24,186)	(17.1)	5,975	23,017	(17,041)	(74.0)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	173,362	144,452	28,911	20.0	207,116	207,433	(317)	(0.2)	60,915	50,258	10,657	21.2
First-Class Mail Fees	70,440	70,754	(315)	(0.4)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	15,063,897	15,407,863	(343,966)	(2.2)	33,354,177	34,889,114	(1,534,937)	(4.4)	1,740,570	1,770,115	(29,546)	(1.7)
Standard Mail:												
High Density and Saturation Letters	437,852	401,084	36,768	9.2	3,018,164	2,861,700	156,464	5.5	125,064	115,511	9,554	8.3
High Density and Saturation Flats & Parcels	994,144	971,413	22,731	2.3	5,699,982	5,774,462	(74,480)	(1.3)	1,032,241	1,033,999	(1,758)	(0.2)
Carrier Route	1,270,865	1,320,945	(50,079)	(3.8)	4,909,624	5,399,903	(490,279)	(9.1)	1,095,201	1,112,372	(17,170)	(1.5)
Letters	4,864,909	4,651,029	213,880	4.6	24,044,281	23,865,615	178,666	0.7	1,239,666	1,201,567	38,099	3.2
Flats	1,060,577	1,128,802	(68,225)	(6.0)	2,683,197	2,978,328	(295,130)	(9.9)	682,554	741,489	(58,934)	(7.9)
Parcels 2/	33,304	37,244	(3,940)	(10.6)	32,715	37,937	(5,223)	(13.8)	11,102	12,018	(916)	(7.6)
Every Door Direct Mail Retail	72,277	66,355	5,922	8.9	451,732	467,291	(15,559)	(3.3)	57,298	59,271	(1,973)	(3.3)
Domestic Negotiated Serv. Agreement Mail	108,512	102,588	5,925	5.8	499,850	490,128	9,722	2.0	22,138	21,833	305	1.4
Inbound Intl. Negotiated Serv. Agreement Mail	82	24	58	244.7	148	37	111	295.9	42	11	31	274.0
Standard Mail Fees	32,161	32,494	(334)	(1.0)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	8,874,683	8,711,978	162,705	1.9	41,339,693	41,875,401	(535,708)	(1.3)	4,265,306	4,298,070	(32,764)	(0.8)
Periodicals Mail:												
In-County	32,541	32,425	117	0.4	290,456	300,564	(10,107)	(3.4)	85,393	88,238	(2,845)	(3.2)
Outside County	767,994	805,637	(37,643)	(4.7)	2,753,271	2,944,300	(191,028)	(6.5)	1,062,001	1,140,796	(78,794)	(6.9)
Periodicals Mail Fees	2,168	4,357	(2,189)	(50.2)	-	-	-	-	-	-	-	-
Total Periodicals Mail	802,703	842,419	(39,716)	(4.7)	3,043,728	3,244,863	(201,135)	(6.2)	1,147,395	1,229,034	(81,639)	(6.6)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	15,736	323,239	(307,503)	(95.1)	623	28,909	(28,286)	(97.8)	42,016	211,598	(169,582)	(80.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)	10,555	9,149	1,406	15.4	584	487	97	19.8	8,064	7,595	469	6.2
Inbound Intl. Negotiated Service Agreement Mail	0	2	(2)	(100.0)	0	1	(1)	(100.0)	0	3	(3)	(100.0)
Bound Printed Matter Flats	105,753	96,415	9,338	9.7	133,426	121,474	11,953	9.8	208,572	185,252	23,320	12.6
Bound Printed Matter Parcels	139,333	143,231	(3,898)	(2.7)	109,748	113,605	(3,857)	(3.4)	281,140	303,337	(22,197)	(7.3)
Media and Library Mail	155,641	159,583	(3,943)	(2.5)	45,240	48,779	(3,539)	(7.3)	106,430	114,234	(7,804)	(6.8)
Package Services Mail Fees	1,390	1,606	(216)	(13.4)	-	-	-	-	-	-	-	-
Total Package Services Mail	428,407	733,226	(304,819)	(41.6)	289,620	313,254	(23,633)	(7.5)	646,221	822,019	(175,797)	(21.4)

MARKET DOMINANT PRODUCTS

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COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Express Mail:												
Total Express Mail	386,983	403,143	(16,160)	(4.0)	18,032	20,070	(2,038)	(10.2)	18,736	21,146	(2,410)	(11.4)
First-Class Package Service:												
Total First Class Package Service	779,764	586,323	193,441	33.0	331,656	271,225	60,431	22.3	114,238	91,723	22,515	24.5
Standard Post Mail:												
Total Standard Post 4/	296,940	98,962	197,979	200.1	21,808	7,673	14,135	184.2	132,153	45,342	86,810	191.5
Priority Mail:												
Total Priority Mail	3,678,134	3,332,440	345,695	10.4	492,320	453,887	38,433	8.5	1,056,334	958,295	98,039	10.2
Parcel Select Mail:												
Total Parcel Select Mail 2/	1,298,695	986,678	312,018	31.6	762,463	669,684	92,778	13.9	1,388,258	1,109,352	278,905	25.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	68,929	60,771	8,158	13.4	27,555	24,874	2,680	10.8	87,782	76,842	10,940	14.2
International Mail:												
Outbound Priority Mail International	451,756	491,904	(40,148)	(8.2)	9,026	11,475	(2,448)	(21.3)	57,413	66,300	(8,887)	(13.4)
Outbound International Expedited Services	144,732	180,499	(35,767)	(19.8)	2,489	3,179	(689)	(21.7)	12,089	15,499	(3,410)	(22.0)
Other Outbound International Mail 5/	505,387	305,257	200,130	65.6	131,479	122,545	8,934	7.3	50,350	36,647	13,703	37.4
Inbound International	111,602	113,181	(1,579)	(1.4)	7,670	8,116	(446)	(5.5)	43,723	45,729	(2,005)	(4.4)
International Mail Fees	27	36	(8)	(23.8)	-	-	-	-	-	-	-	-
Total International Mail	1,213,504	1,090,877	122,627	11.2	150,664	145,314	5,351	3.7	163,576	164,174	(598)	(0.4)
Total Competitive Mail	7,722,950	6,559,193	1,163,757	17.7	1,804,498	1,592,728	211,770	13.3	2,961,076	2,466,875	494,201	20.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Amount	FY 2014	FY 2013	FY 2014 over FY 2013	Amount	FY 2014	FY 2013	FY 2014 over FY 2013	Amount
				Percent				Percent				Percent
Ancillary Services:												
Other Domestic Ancillary Services	1,129	929	200	21.6	206	178	28	15.7				
International Ancillary Services	3,741	4,369	(628)	(14.4)	746	878	(132)	(15.0)				
Total Ancillary Services	4,871	5,298	(428)	(8.1)	951	1,055	(104)	(9.9)				
Special Services:												
Premium Forwarding Service	15,364	13,267	2,098	15.8	835	715	120	16.8				
Intl. Money Orders & Money Transfer Service	623	661	(38)	(5.7)	80	78	3	3.5				
Other Domestic Special Services 3/	340,585	336,726	3,859	1.1	48,858	47,679	1,179	2.5				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	356,572	350,653	5,919	1.7	49,774	48,472	1,302	2.7				
Total Competitive Services	361,443	355,951	5,491	1.5	50,725	49,527	1,198	2.4				
Total Competitive Mail and Services	8,084,392	6,915,144	1,169,248	16.9								
Other Competitive Revenue	50,457	58,763	(8,306)	(14.1)								
Total Competitive Revenue	8,134,849	6,973,907	1,160,942	16.6								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	32,892,641	32,254,680	637,961	2.0	80,136,830	82,250,516	(2,113,686)	(2.6)	10,841,813	10,673,814	167,999	1.6
Total All Services	1,401,927	1,357,121	44,805	3.3	1,861,071	1,477,695	383,376	25.9				
Total All Mail and Services	34,294,567	33,611,801	682,766	2.0								
Total All Other Revenue	438,161	408,934	29,227	7.1								
Total All Revenue	34,732,728	34,020,735	711,993	2.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,419,859	2,443,380	(23,521)	(1.0)	4,926,660	5,185,811	(259,151)	(5.0)	150,362	158,803	(8,441)	(5.3)
Single-Piece Cards	75,791	85,467	(9,676)	(11.3)	219,096	255,518	(36,423)	(14.3)	1,402	1,633	(231)	(14.2)
Total Single-Piece Letters and Cards	2,495,650	2,528,847	(33,198)	(1.3)	5,145,755	5,441,329	(295,574)	(5.4)	151,764	160,436	(8,673)	(5.4)
Presort Letters	3,796,205	3,742,479	53,726	1.4	9,836,043	10,114,838	(278,796)	(2.8)	549,329	547,027	2,303	0.4
Presort Cards	136,917	146,731	(9,814)	(6.7)	536,205	603,409	(67,205)	(11.1)	4,376	4,925	(549)	(11.1)
Total Presort Letters and Cards	3,933,122	3,889,209	43,912	1.1	10,372,248	10,718,248	(346,000)	(3.2)	553,706	551,952	1,754	0.3
Flats	4,132	5,677	(1,544)	(27.2)	2,907	4,724	(1,816)	(38.4)	924	1,477	(553)	(37.4)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	19,325	20,365	(1,040)	(5.1)	50,228	54,410	(4,182)	(7.7)	3,114	3,634	(520)	(14.3)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	12,254	12,330	(76)	(0.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,464,483	6,456,429	8,055	0.1	15,571,138	16,218,710	(647,572)	(4.0)	709,508	717,498	(7,991)	(1.1)
Standard Mail:												
High Density and Saturation Letters	216,964	196,389	20,575	10.5	1,459,851	1,392,265	67,585	4.9	60,749	56,869	3,880	6.8
High Density and Saturation Flats & Parcels	19,058	20,547	(1,490)	(7.2)	127,746	141,615	(13,869)	(9.8)	5,054	6,142	(1,088)	(17.7)
Carrier Route	6,700	5,957	743	12.5	27,486	28,230	(744)	(2.6)	1,051	1,144	(93)	(8.1)
Letters	2,363,866	2,252,308	111,557	5.0	11,415,642	11,316,499	99,143	0.9	574,703	580,483	(5,780)	(1.0)
Flats	363	308	54	17.7	689	614	75	12.2	175	159	16	10.2
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	51,828	47,541	4,286	9.0	236,090	225,241	10,849	4.8	10,754	10,491	263	2.5
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,658,777	2,523,051	135,726	5.4	13,267,505	13,104,465	163,039	1.2	652,486	655,287	(2,801)	(0.4)
Periodicals Mail:												
In-County	303	347	(44)	(12.7)	3,685	4,381	(696)	(15.9)	179	208	(29)	(14.1)
Outside County	2,085	2,275	(189)	(8.3)	9,007	10,307	(1,300)	(12.6)	714	873	(159)	(18.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,389	2,622	(233)	(8.9)	12,692	14,687	(1,996)	(13.6)	893	1,082	(188)	(17.4)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	63,144	77,181	(14,037)	(18.2)	1,979	2,291	(312)	(13.6)
Free Mail	0	0	0	0.0	1,672	2,360	(687)	(29.1)	69	133	(64)	(47.9)
Total Market Dominant Mail	9,125,649	8,982,101	143,548	1.6	28,916,151	29,417,404	(501,253)	(1.7)	1,364,935	1,376,291	(11,356)	(0.8)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	9,125,649	8,982,101	143,548	1.6								
Other Market Dominant Revenue												
Total Market Dominant Revenue	9,125,649	8,982,101	143,548	1.6								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail: Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail: Total Priority Mail	3,153	4,028	(875)	(21.7)	590	810	(220)	(27.2)	48	57	(9)	(16.0)
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	3,153	4,028	(875)	(21.7)	590	810	(220)	(27.2)	48	57	(9)	(16.0)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,153	4,028	(875)	(21.7)	590	810	(220)	(27.2)	48	57	(9)	(16.0)
Other Competitive Revenue												
Total Competitive Revenue	3,153	4,028	(875)	(21.7)	590	810	(220)	(27.2)	48	57	(9)	(16.0)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	9,128,802	8,986,130	142,673	1.6	28,916,741	29,418,214	(501,473)	(1.7)	1,364,983	1,376,348	(11,365)	(0.8)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,128,802	8,986,130	142,673	1.6	28,916,741	29,418,214	(501,473)	(1.7)	1,364,983	1,376,348	(11,365)	(0.8)
Total All Other Revenue												
Total All Revenue	9,128,802	8,986,130	142,673	1.6								

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,186,032	5,371,190	(185,158)	(3.4)	10,747,282	11,480,622	(733,340)	(6.4)	333,756	356,810	(23,054)	(6.5)
Single-Piece Cards	157,950	175,602	(17,652)	(10.1)	462,079	531,079	(69,001)	(13.0)	2,955	3,392	(437)	(12.9)
Total Single-Piece Letters and Cards	5,343,982	5,546,792	(202,810)	(3.7)	11,209,360	12,011,701	(802,341)	(6.7)	336,711	360,202	(23,491)	(6.5)
Presort Letters	7,412,584	7,352,182	60,402	0.8	19,549,282	20,036,461	(487,179)	(2.4)	1,088,925	1,073,247	15,678	1.5
Presort Cards	277,445	301,537	(24,091)	(8.0)	1,113,907	1,247,822	(133,915)	(10.7)	9,093	10,185	(1,093)	(10.7)
Total Presort Letters and Cards	7,690,029	7,653,718	36,311	0.5	20,663,189	21,284,283	(621,094)	(2.9)	1,098,017	1,083,433	14,585	1.3
Flats	11,397	10,521	875	8.3	9,170	8,465	705	8.3	3,021	2,689	332	12.3
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	38,975	41,239	(2,264)	(5.5)	103,014	111,639	(8,625)	(7.7)	6,324	7,169	(845)	(11.8)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	23,633	25,453	(1,820)	(7.2)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	13,108,015	13,277,723	(169,708)	(1.3)	31,984,734	33,416,088	(1,431,355)	(4.3)	1,444,074	1,453,493	(9,419)	(0.6)
Standard Mail:												
High Density and Saturation Letters	437,852	401,085	36,767	9.2	3,018,164	2,861,705	156,459	5.5	125,064	115,511	9,553	8.3
High Density and Saturation Flats & Parcels	36,539	40,020	(3,480)	(8.7)	247,927	279,642	(31,715)	(11.3)	10,100	12,256	(2,155)	(17.6)
Carrier Route	12,364	12,506	(142)	(1.1)	51,690	60,217	(8,527)	(14.2)	2,019	2,292	(274)	(11.9)
Letters	4,864,909	4,650,995	213,914	4.6	24,044,281	23,865,615	178,666	0.7	1,239,666	1,201,567	38,099	3.2
Flats	864	1,021	(157)	(15.3)	1,684	2,264	(580)	(25.6)	423	576	(153)	(26.6)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	108,512	102,588	5,925	5.8	499,850	490,128	9,722	2.0	22,138	21,833	305	1.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	5,461,041	5,208,214	252,827	4.9	27,863,596	27,559,570	304,026	1.1	1,399,410	1,354,035	45,375	3.4
Periodicals Mail:												
In-County	618	681	(63)	(9.3)	7,734	8,401	(666)	(7.9)	379	423	(44)	(10.4)
Outside County	4,113	4,626	(514)	(11.1)	18,132	20,665	(2,532)	(12.3)	1,419	1,747	(329)	(18.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	4,731	5,307	(577)	(10.9)	25,866	29,065	(3,199)	(11.0)	1,798	2,171	(373)	(17.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	257,993	282,977	(24,984)	(8.8)	6,716	7,322	(606)	(8.3)
Free Mail	0	0	0	0.0	3,351	5,043	(1,692)	(33.6)	146	300	(155)	(51.5)
Total Market Dominant Mail	18,573,786	18,491,244	82,542	0.4	60,135,540	61,292,744	(1,157,205)	(1.9)	2,852,144	2,817,321	34,823	1.2
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	18,573,786	18,491,244	82,542	0.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	18,573,786	18,491,244	82,542	0.4								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	6,993	8,620	(1,627)	(18.9)	1,362	1,831	(470)	(25.6)	103	130	(27)	(20.5)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	6,993	8,620	(1,627)	(18.9)	1,362	1,831	(470)	(25.6)	103	130	(27)	(20.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	6,993	8,620	(1,627)	(18.9)	1,362	1,831	(470)	(25.6)	103	130	(27)	(20.5)
Other Competitive Revenue												
Total Competitive Revenue	6,993	8,620	(1,627)	(18.9)	1,362	1,831	(470)	(25.6)	103	130	(27)	(20.5)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive	18,580,780	18,499,865	80,915	0.4	60,136,901	61,294,575	(1,157,674)	(1.9)	2,852,247	2,817,451	34,797	1.2
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	18,580,780	18,499,865	80,915	0.4	60,136,901	61,294,575	(1,157,674)	(1.9)	2,852,247	2,817,451	34,797	1.2
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	18,580,780	18,499,865	80,915	0.4								

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	644,583	649,430	(4,847)	(0.7)	454,821	485,726	(30,904)	(6.4)	95,135	98,853	(3,718)	(3.8)
Parcels	18,402	20,407	(2,005)	(9.8)	9,163	10,898	(1,734)	(15.9)	2,399	2,886	(487)	(16.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,185	997	188	18.9	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	664,171	670,834	(6,663)	(1.0)	463,984	496,623	(32,639)	(6.6)	97,534	101,739	(4,205)	(4.1)
Standard Mail:												
High Density and Saturation Letters	0	(1)	1	(100.0)	0	(5)	5	(100.0)	0	(0)	0	(100.0)
High Density and Saturation Flats & Parcels	441,706	417,678	24,028	5.8	2,505,705	2,468,224	37,481	1.5	445,527	452,269	(6,742)	(1.5)
Carrier Route	556,629	523,654	32,975	6.3	2,089,810	2,057,655	32,154	1.6	468,816	463,232	5,584	1.2
Letters	0	4	(4)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	501,933	524,370	(22,437)	(4.3)	1,220,833	1,339,773	(118,939)	(8.9)	313,458	341,729	(28,271)	(8.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	36,528	34,747	1,781	5.1	228,302	244,697	(16,395)	(6.7)	28,958	31,037	(2,080)	(6.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,536,797	1,500,452	36,344	2.4	6,044,650	6,110,344	(65,694)	(1.1)	1,256,758	1,288,266	(31,508)	(2.4)
Periodicals Mail:												
In-County	14,984	14,904	80	0.5	135,442	140,830	(5,388)	(3.8)	36,930	38,708	(1,778)	(4.6)
Outside County	374,194	395,323	(21,129)	(5.3)	1,330,102	1,447,537	(117,434)	(8.1)	505,167	553,956	(48,788)	(8.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	389,179	410,227	(21,048)	(5.1)	1,465,545	1,588,367	(122,822)	(7.7)	542,097	592,663	(50,566)	(8.5)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	387	(387)	(100.0)	0	66	(66)	(100.0)	0	84	(84)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	50,491	46,082	4,409	9.6	60,959	55,910	5,049	9.0	95,065	85,302	9,763	11.4
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,710	6,503	(1,793)	(27.6)	1,639	2,416	(777)	(32.2)	1,716	2,341	(625)	(26.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	55,201	52,972	2,229	4.2	62,598	58,392	4,206	7.2	96,781	87,727	9,054	10.3

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	5,057	6,790	(1,733)	(25.5)	969	1,107	(138)	(12.4)
Free Mail	0	0	0	0.0	1,895	2,435	(541)	(22.2)	539	640	(101)	(15.8)
Total Market Dominant Mail	2,645,347	2,634,486	10,861	0.4	8,043,729	8,262,951	(219,222)	(2.7)	1,994,679	2,072,142	(77,464)	(3.7)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,645,347	2,634,486	10,861	0.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,645,347	2,634,486	10,861	0.4								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	12,935	11,372	1,563	13.7	5,953	5,828	125	2.1	1,176	1,223	(48)	(3.9)
Standard Post Mail:												
Total Standard Post	446	666	(221)	(33.1)	88	103	(16)	(15.0)	99	108	(10)	(9.0)
Priority Mail:												
Total Priority Mail	236,529	232,678	3,852	1.7	43,743	43,139	604	1.4	34,488	32,173	2,315	7.2
Parcel Select Mail:												
Total Parcel Select Mail	229	544	(316)	(58.0)	65	153	(88)	(57.5)	25	78	(53)	(68.1)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	250,139	245,261	4,878	2.0	49,848	49,223	626	1.3	35,787	33,583	2,205	6.6

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	250,139	245,261	4,878	2.0	49,848	49,223	626	1.3	35,787	33,583	2,205	6.6
Other Competitive Revenue												
Total Competitive Revenue	250,139	245,261	4,878	2.0	49,848	49,223	626	1.3	35,787	33,583	2,205	6.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,895,486	2,879,747	15,739	0.5	8,093,577	8,312,174	(218,597)	(2.6)	2,030,466	2,105,725	(75,259)	(3.6)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,895,486	2,879,747	15,739	0.5	8,093,577	8,312,174	(218,597)	(2.6)	2,030,466	2,105,725	(75,259)	(3.6)
Total All Other Revenue												
Total All Revenue	2,895,486	2,879,747	15,739	0.5								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	1,268,921	1,308,095	(39,174)	(3.0)	921,230	992,559	(71,329)	(7.2)	190,634	201,918	(11,284)	(5.6)
Parcels	38,875	42,440	(3,565)	(8.4)	19,916	22,784	(2,868)	(12.6)	5,165	6,019	(854)	(14.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	2,390	2,140	250	11.7	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,310,186	1,352,676	(42,490)	(3.1)	941,146	1,015,343	(74,197)	(7.3)	195,798	207,936	(12,138)	(5.8)
Standard Mail:												
High Density and Saturation Letters	0	(1)	1	(100.0)	0	(5)	5	(100.0)	0	(0)	0	(100.0)
High Density and Saturation Flats & Parcels	957,596	931,299	26,297	2.8	5,452,030	5,494,617	(42,587)	(0.8)	1,022,136	1,021,668	468	0.0
Carrier Route	1,258,315	1,308,408	(50,093)	(3.8)	4,857,432	5,339,633	(482,202)	(9.0)	1,093,097	1,110,069	(16,972)	(1.5)
Letters	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	1,058,739	1,126,973	(68,234)	(6.1)	2,679,379	2,974,259	(294,880)	(9.9)	682,036	740,844	(58,807)	(7.9)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	72,277	66,355	5,922	8.9	451,732	467,291	(15,559)	(3.3)	57,298	59,271	(1,973)	(3.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,346,927	3,433,069	(86,142)	(2.5)	13,440,573	14,275,795	(835,222)	(5.9)	2,854,567	2,931,852	(77,285)	(2.6)
Periodicals Mail:												
In-County	31,850	31,699	151	0.5	282,338	291,856	(9,518)	(3.3)	84,754	87,679	(2,925)	(3.3)
Outside County	762,004	798,870	(36,866)	(4.6)	2,733,074	2,921,122	(188,048)	(6.4)	1,056,371	1,134,179	(77,808)	(6.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	793,854	830,569	(36,715)	(4.4)	3,015,412	3,212,978	(197,566)	(6.1)	1,141,125	1,221,858	(80,733)	(6.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,325	(1,325)	(100.0)	0	242	(242)	(100.0)	0	293	(293)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	105,753	96,415	9,338	9.7	133,426	121,474	11,953	9.8	208,572	185,252	23,320	12.6
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	9,660	12,483	(2,823)	(22.6)	3,425	4,721	(1,296)	(27.4)	3,544	4,378	(834)	(19.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	115,413	110,223	5,190	4.7	136,852	126,437	10,415	8.2	212,116	189,923	22,193	11.7

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	12,688	15,039	(2,350)	(15.6)	2,430	3,022	(592)	(19.6)
Free Mail	0	0	0	0.0	4,012	4,704	(692)	(14.7)	1,090	1,154	(64)	(5.5)
Total Market Dominant Mail	5,566,380	5,726,537	(160,157)	(2.8)	17,550,682	18,650,294	(1,099,613)	(5.9)	4,407,126	4,555,745	(148,619)	(3.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	5,566,380	5,726,537	(160,157)	(2.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,566,380	5,726,537	(160,157)	(2.8)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	26,294	23,072	3,222	14.0	12,721	11,950	772	6.5	2,522	2,558	(36)	(1.4)
Standard Post Mail:												
Total Standard Post	1,672	666	1,006	151.0	310	103	207	200.7	337	108	229	211.0
Priority Mail:												
Total Priority Mail	434,343	438,947	(4,604)	(1.0)	80,092	82,953	(2,860)	(3.4)	60,320	61,675	(1,355)	(2.2)
Parcel Select Mail:												
Total Parcel Select Mail	325	556	(231)	(41.6)	142	158	(17)	(10.5)	62	80	(18)	(22.6)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	462,634	463,241	(607)	(0.1)	93,265	95,164	(1,898)	(2.0)	63,241	64,421	(1,180)	(1.8)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	462,634	463,241	(607)	(0.1)	93,265	95,164	(1,898)	(2.0)	63,241	64,421	(1,180)	(1.8)
Other Competitive Revenue												
Total Competitive Revenue	462,634	463,241	(607)	(0.1)	93,265	95,164	(1,898)	(2.0)	63,241	64,421	(1,180)	(1.8)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive	6,029,014	6,189,778	(160,764)	(2.6)	17,643,947	18,745,458	(1,101,511)	(5.9)	4,470,367	4,620,166	(149,799)	(3.2)
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	6,029,014	6,189,778	(160,764)	(2.6)	17,643,947	18,745,458	(1,101,511)	(5.9)	4,470,367	4,620,166	(149,799)	(3.2)
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	6,029,014	6,189,778	(160,764)	(2.6)								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	132,209	129,554	2,656	2.0	50,212	52,980	(2,767)	(5.2)	16,181	17,019	(837)	(4.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	378	440	(63)	(14.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	132,587	129,994	2,593	2.0	50,212	52,980	(2,767)	(5.2)	16,181	17,019	(837)	(4.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	3	16	(13)	(80.6)	10	48	(38)	(78.8)	4	6	(1)	(26.0)
Carrier Route	64	8	55	660.8	172	18	154	863.1	13	3	10	315.2
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	502	367	135	36.8	1,100	817	284	34.7	48	36	12	32.8
Parcels	15,183	16,672	(1,489)	(8.9)	14,677	17,168	(2,491)	(14.5)	5,202	5,476	(274)	(5.0)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	15,751	17,063	(1,312)	(7.7)	15,959	18,050	(2,091)	(11.6)	5,267	5,521	(254)	(4.6)
Periodicals Mail:												
In-County	24	17	7	43.8	164	122	42	34.6	70	47	24	50.5
Outside County	879	978	(99)	(10.1)	1,011	1,139	(127)	(11.2)	1,927	2,214	(287)	(13.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	903	994	(91)	(9.2)	1,175	1,261	(85)	(6.8)	1,998	2,261	(263)	(11.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	7,896	73,511	(65,615)	(89.3)	303	6,194	(5,892)	(95.1)	20,432	57,809	(37,378)	(64.7)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	70,739	71,978	(1,238)	(1.7)	53,657	56,119	(2,462)	(4.4)	139,212	149,622	(10,409)	(7.0)
Media and Library Mail	74,679	75,480	(800)	(1.1)	20,991	22,398	(1,407)	(6.3)	51,142	55,388	(4,246)	(7.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	153,315	220,968	(67,654)	(30.6)	74,952	84,711	(9,760)	(11.5)	210,785	262,819	(52,033)	(19.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	5,259	5,064	195	3.9	31,268	31,934	(666)	(2.1)
Free Mail	0	0	0	0.0	8,373	8,593	(219)	(2.6)	4,588	4,602	(14)	(0.3)
Total Market Dominant Mail	302,556	369,020	(66,465)	(18.0)	155,931	170,658	(14,728)	(8.6)	270,088	324,156	(54,068)	(16.7)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	302,556	369,020	(66,465)	(18.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	302,556	369,020	(66,465)	(18.0)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	362,375	282,139	80,236	28.4	157,060	128,467	28,593	22.3	54,998	44,039	10,959	24.9
Standard Post Mail: Total Standard Post	117,674	98,295	19,379	19.7	8,688	7,570	1,118	14.8	50,773	45,234	5,539	12.2
Priority Mail: Total Priority Mail	1,456,290	1,368,015	88,274	6.5	188,218	175,889	12,328	7.0	453,368	419,655	33,713	8.0
Parcel Select Mail: Total Parcel Select Mail	591,078	464,054	127,024	27.4	346,786	309,976	36,810	11.9	580,509	475,876	104,633	22.0
Parcel Return Service Mail: Total Parcel Return Service Mail	35,012	31,940	3,072	9.6	14,078	13,045	1,033	7.9	43,955	39,518	4,437	11.2
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,562,430	2,244,444	317,986	14.2	714,830	634,948	79,882	12.6	1,183,603	1,024,321	159,282	15.6

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,562,430	2,244,444	317,986	14.2	714,830	634,948	79,882	12.6	1,183,603	1,024,321	159,282	15.6
Other Competitive Revenue												
Total Competitive Revenue	2,562,430	2,244,444	317,986	14.2	714,830	634,948	79,882	12.6	1,183,603	1,024,321	159,282	15.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,864,985	2,613,464	251,521	9.6	870,761	805,606	65,154	8.1	1,453,691	1,348,477	105,214	7.8
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,864,985	2,613,464	251,521	9.6	870,761	805,606	65,154	8.1	1,453,691	1,348,477	105,214	7.8
Total All Other Revenue												
Total All Revenue	2,864,985	2,613,464	251,521	9.6								

PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	265,625	263,055	2,570	1.0	104,011	108,893	(4,882)	(4.5)	33,807	35,412	(1,605)	(4.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	671	734	(63)	(8.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	266,296	263,789	2,507	1.0	104,011	108,893	(4,882)	(4.5)	33,807	35,412	(1,605)	(4.5)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	8	94	(85)	(90.9)	24	203	(179)	(88.0)	5	75	(70)	(93.5)
Carrier Route	186	31	155	499.6	503	53	450	845.6	86	10	76	736.3
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	974	809	166	20.5	2,134	1,805	329	18.2	95	69	26	38.0
Parcels	33,304	37,244	(3,940)	(10.6)	32,715	37,937	(5,223)	(13.8)	11,102	12,018	(916)	(7.6)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	34,473	38,178	(3,705)	(9.7)	35,376	39,999	(4,622)	(11.6)	11,288	12,172	(884)	(7.3)
Periodicals Mail:												
In-County	73	44	29	65.3	384	307	78	25.3	260	136	124	91.5
Outside County	1,878	2,142	(264)	(12.3)	2,065	2,513	(448)	(17.8)	4,212	4,870	(657)	(13.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,951	2,186	(235)	(10.8)	2,450	2,820	(370)	(13.1)	4,472	5,005	(533)	(10.7)
Package Services Mail:												
Parcel Post / Alaska Bypass	15,716	321,902	(306,186)	(95.1)	623	28,667	(28,044)	(97.8)	42,016	211,305	(169,289)	(80.1)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	139,317	143,231	(3,914)	(2.7)	109,748	113,605	(3,857)	(3.4)	281,140	303,337	(22,197)	(7.3)
Media and Library Mail	145,919	147,058	(1,139)	(0.8)	41,814	44,057	(2,243)	(5.1)	102,886	109,856	(6,970)	(6.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	300,953	612,192	(311,239)	(50.8)	152,185	186,329	(34,144)	(18.3)	426,042	624,499	(198,457)	(31.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	10,233	10,142	91	0.9	61,572	66,711	(5,140)	(7.7)
Free Mail	0	0	0	0.0	16,837	17,252	(415)	(2.4)	9,292	9,191	100	1.1
Total Market Dominant Mail	603,673	916,345	(312,672)	(34.1)	321,092	365,434	(44,342)	(12.1)	546,472	752,991	(206,519)	(27.4)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	603,673	916,345	(312,672)	(34.1)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	603,673	916,345	(312,672)	(34.1)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	753,470	563,251	190,219	33.8	318,935	259,276	59,659	23.0	111,716	89,165	22,551	25.3
Standard Post Mail:												
Total Standard Post	295,265	98,295	196,970	200.4	21,498	7,570	13,928	184.0	131,816	45,234	86,582	191.4
Priority Mail:												
Total Priority Mail	3,236,145	2,884,443	351,702	12.2	410,865	369,103	41,762	11.3	995,910	896,490	99,420	11.1
Parcel Select Mail:												
Total Parcel Select Mail	1,297,102	986,121	310,980	31.5	762,321	669,526	92,795	13.9	1,388,195	1,109,272	278,923	25.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	68,929	60,771	8,158	13.4	27,555	24,874	2,680	10.8	87,782	76,842	10,940	14.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	5,650,911	4,592,882	1,058,029	23.0	1,541,174	1,330,349	210,824	15.8	2,715,420	2,217,004	498,416	22.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD FY 2014	Quarter 2 YTD FY 2013	Change FY 2014 over FY 2013 Amount	Change FY 2014 over FY 2013 Percent	Quarter 2 YTD FY 2014	Quarter 2 YTD FY 2013	Change FY 2014 over FY 2013 Amount	Change FY 2014 over FY 2013 Percent	Quarter 2 YTD FY 2014	Quarter 2 YTD FY 2013	Change FY 2014 over FY 2013 Amount	Change FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	5,650,911	4,592,882	1,058,029	23.0	1,541,174	1,330,349	210,824	15.8	2,715,420	2,217,004	498,416	22.5
Other Competitive Revenue												
Total Competitive Revenue	5,650,911	4,592,882	1,058,029	23.0	1,541,174	1,330,349	210,824	15.8	2,715,420	2,217,004	498,416	22.5

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive	6,254,583	5,509,226	745,357	13.5	1,862,266	1,695,784	166,483	9.8	3,261,891	2,969,994	291,897	9.8
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	6,254,583	5,509,226	745,357	13.5	1,862,266	1,695,784	166,483	9.8	3,261,891	2,969,994	291,897	9.8
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	6,254,583	5,509,226	745,357	13.5								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,217,001	1,232,276	(15,275)	(1.2)	2,529,488	2,657,095	(127,607)	(4.8)	66,069	69,900	(3,831)	(5.5)
Single-Piece Cards	41,011	46,689	(5,678)	(12.2)	117,395	138,060	(20,665)	(15.0)	734	863	(129)	(15.0)
Total Single-Piece Letters and Cards	1,258,012	1,278,965	(20,953)	(1.6)	2,646,883	2,795,155	(148,271)	(5.3)	66,802	70,763	(3,960)	(5.6)
Presort Letters	51,802	43,324	8,478	19.6	128,255	112,366	15,889	14.1	7,349	4,956	2,393	48.3
Presort Cards	655	614	41	6.6	2,465	2,472	(7)	(0.3)	17	12	6	50.7
Total Presort Letters and Cards	52,457	43,939	8,518	19.4	130,720	114,838	15,883	13.8	7,366	4,967	2,399	48.3
Flats	56,120	61,482	(5,362)	(8.7)	36,820	42,616	(5,795)	(13.6)	7,349	8,266	(917)	(11.1)
Parcels	10,427	13,237	(2,810)	(21.2)	4,903	6,550	(1,647)	(25.1)	1,219	1,592	(373)	(23.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	565	298	267	89.6	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,377,581	1,397,921	(20,340)	(1.5)	2,819,327	2,959,158	(139,831)	(4.7)	82,737	85,587	(2,851)	(3.3)
Standard Mail:												
High Density and Saturation Letters	2,047	1,747	300	17.2	12,798	11,746	1,052	9.0	400	337	63	18.7
High Density and Saturation Flats & Parcels	46	115	(69)	(59.9)	248	754	(506)	(67.2)	8	94	(86)	(92.0)
Carrier Route	154	190	(36)	(18.9)	628	828	(200)	(24.2)	37	59	(22)	(37.5)
Letters	132,061	129,006	3,054	2.4	773,615	764,714	8,902	1.2	40,258	41,212	(954)	(2.3)
Flats	4,187	4,454	(267)	(6.0)	12,089	14,138	(2,049)	(14.5)	1,171	1,636	(466)	(28.5)
Parcels	90	43	46	106.4	63	31	32	104.8	6	2	4	151.8
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	5	(5)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	138,584	135,561	3,024	2.2	799,440	792,210	7,231	0.9	41,879	43,340	(1,461)	(3.4)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	905	(905)	(100.0)	0	104	(104)	(100.0)	0	449	(449)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	24	(24)	(100.0)	0	11	(11)	(100.0)	0	7	(7)	(100.0)
Bound Printed Matter Parcels	0	1	(1)	(100.0)	0	0	(0)	(100.0)	0	1	(1)	(100.0)
Media and Library Mail	943	1,231	(288)	(23.4)	288	399	(111)	(27.7)	467	632	(165)	(26.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	943	2,160	(1,217)	(56.3)	288	514	(225)	(43.9)	467	1,088	(621)	(57.1)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	7	(7)	(100.0)	0	0	(0)	(100.0)
Total Market Dominant Mail	1,517,108	1,535,641	(18,533)	(1.2)	3,619,056	3,751,889	(132,833)	(3.5)	125,083	130,016	(4,933)	(3.8)
Ancillary Services:												
Certified Mail	7,347	7,644	(296)	(3.9)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	1,398	940	459	48.8								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	4.3								
Return Receipts	2,778	3,193	(415)	(13.0)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	95	191	(95)	(50.1)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	11,619	11,967	(348)	(2.9)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	11,619	11,967	(348)	(2.9)								
Total Market Dominant Mail and Services	1,528,727	1,547,608	(18,881)	(1.2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,528,727	1,547,608	(18,881)	(1.2)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	385	554	(169)	(30.6)	173	323	(150)	(46.3)	51	71	(20)	(28.4)
Standard Post Mail:												
Total Standard Post	1,305	1,573	(267)	(17.0)	128	151	(23)	(15.0)	569	693	(123)	(17.8)
Priority Mail:												
Total Priority Mail	21,404	27,527	(6,122)	(22.2)	3,151	4,182	(1,032)	(24.7)	4,708	5,785	(1,076)	(18.6)
Parcel Select Mail:												
Total Parcel Select Mail	1	2	(1)	(43.6)	1	1	(0)	(25.8)	0	0	(0)	(87.8)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	23,096	29,656	(6,560)	(22.1)	3,453	4,657	(1,204)	(25.9)	5,328	6,548	(1,220)	(18.6)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	23,096	29,656	(6,560)	(22.1)	3,453	4,657	(1,204)	(25.9)	5,328	6,548	(1,220)	(18.6)
Other Competitive Revenue												
Total Competitive Revenue	23,096	29,656	(6,560)	(22.1)	3,453	4,657	(1,204)	(25.9)	5,328	6,548	(1,220)	(18.6)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Total Market Dominant and Competitive												
Total All Mail	1,540,203	1,565,297	(25,093)	(1.6)	3,622,509	3,756,546	(134,037)	(3.6)	130,411	136,565	(6,153)	(4.5)
Total All Services	11,619	11,967	(348)	(2.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,551,823	1,577,263	(25,441)	(1.6)	3,622,509	3,756,546	(134,037)	(3.6)	130,411	136,565	(6,153)	(4.5)
Total All Other Revenue												
Total All Revenue	1,551,823	1,577,263	(25,441)	(1.6)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	19,382	32,122	(12,740)	(39.7)	38,253	67,403	(29,150)	(43.2)	1,268	2,293	(1,025)	(44.7)
Single-Piece Cards	510	903	(393)	(43.5)	1,510	2,758	(1,249)	(45.3)	9	17	(8)	(45.3)
Total Single-Piece Letters and Cards	19,892	33,025	(13,133)	(39.8)	39,763	70,161	(30,398)	(43.3)	1,277	2,310	(1,033)	(44.7)
Presort Letters	1,142,823	1,208,990	(66,167)	(5.5)	2,968,384	3,277,364	(308,980)	(9.4)	170,971	177,177	(6,206)	(3.5)
Presort Cards	1,363	1,275	88	6.9	5,303	5,209	94	1.8	46	51	(5)	(10.2)
Total Presort Letters and Cards	1,144,186	1,210,265	(66,079)	(5.5)	2,973,687	3,282,573	(308,886)	(9.4)	171,016	177,228	(6,211)	(3.5)
Flats	52,740	57,860	(5,121)	(8.8)	63,069	71,449	(8,380)	(11.7)	7,318	7,582	(264)	(3.5)
Parcels	1,331	2,446	(1,115)	(45.6)	524	1,034	(510)	(49.3)	172	343	(171)	(49.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	39.2	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,218,149	1,303,597	(85,448)	(6.6)	3,077,042	3,425,217	(348,174)	(10.2)	179,783	187,462	(7,679)	(4.1)
Standard Mail:												
High Density and Saturation Letters	379	338	40	11.9	2,937	2,265	673	29.7	159	127	32	25.3
High Density and Saturation Flats & Parcels	15	3	12	372.1	89	17	71	407.4	5	1	4	373.6
Carrier Route	159	154	6	3.7	697	745	(49)	(6.6)	20	37	(18)	(47.0)
Letters	82,274	86,287	(4,013)	(4.7)	443,970	482,913	(38,944)	(8.1)	25,505	28,430	(2,924)	(10.3)
Flats	3,525	3,298	227	6.9	9,640	9,471	169	1.8	818	1,005	(187)	(18.6)
Parcels	131	110	21	18.7	83	80	2	2.8	1	10	(9)	(93.6)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	86,482	90,190	(3,708)	(4.1)	457,415	495,492	(38,078)	(7.7)	26,508	29,610	(3,102)	(10.5)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	612	(612)	(100.0)	0	70	(70)	(100.0)	0	260	(260)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	1	0	1	150.2	0	0	0	329.7	0	0	0	2446.5
Bound Printed Matter Parcels	0	5	(5)	(100.0)	0	1	(1)	(100.0)	0	4	(4)	(100.0)
Media and Library Mail	434	779	(345)	(44.3)	141	251	(110)	(44.0)	288	541	(253)	(46.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	435	1,396	(961)	(68.8)	141	323	(182)	(56.3)	288	806	(517)	(64.2)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	1	2	(1)	(45.6)	4	7	(3)	(45.0)
Total Market Dominant Mail	1,305,066	1,395,183	(90,116)	(6.5)	3,534,599	3,921,034	(386,435)	(9.9)	206,584	217,885	(11,301)	(5.2)
Ancillary Services:												
Certified Mail	1,415	2,731	(1,316)	(48.2)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	431	209	222	106.2								
Insurance	1	1	(0)	(11.4)								
Registered Mail	0	0	0	0.0								
Return Receipts	830	1,481	(651)	(44.0)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	23	121	(98)	(81.1)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	2,699	4,543	(1,843)	(40.6)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	2,699	4,543	(1,843)	(40.6)								
Total Market Dominant Mail and Services	1,307,765	1,399,725	(91,960)	(6.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,307,765	1,399,725	(91,960)	(6.6)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	357	334	23	6.8	166	160	6	3.8	49	47	2	4.0
Standard Post Mail:												
Total Standard Post	849	1,183	(334)	(28.2)	78	123	(45)	(36.5)	389	459	(70)	(15.3)
Priority Mail:												
Total Priority Mail	7,430	11,846	(4,415)	(37.3)	1,005	1,587	(582)	(36.6)	1,922	2,983	(1,061)	(35.6)
Parcel Select Mail:												
Total Parcel Select Mail	767	470	297	63.2	323	253	70	27.9	425	204	221	108.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	9,404	13,833	(4,429)	(32.0)	1,573	2,123	(550)	(25.9)	2,785	3,694	(908)	(24.6)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	9,404	13,833	(4,429)	(32.0)	1,573	2,123	(550)	(25.9)	2,785	3,694	(908)	(24.6)
Other Competitive Revenue												
Total Competitive Revenue	9,404	13,833	(4,429)	(32.0)	1,573	2,123	(550)	(25.9)	2,785	3,694	(908)	(24.6)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,314,470	1,409,016	(94,545)	(6.7)	3,536,172	3,923,157	(386,985)	(9.9)	209,369	221,578	(12,209)	(5.5)
Total All Services	2,699	4,543	(1,843)	(40.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,317,170	1,413,558	(96,389)	(6.8)	3,536,172	3,923,157	(386,985)	(9.9)	209,369	221,578	(12,209)	(5.5)
Total All Other Revenue												
Total All Revenue	1,317,170	1,413,558	(96,389)	(6.8)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
			Amount				Amount				Amount	
First-Class Mail:												
Single-Piece Letters	42,325	68,294	(25,968)	(38.0)	86,157	143,093	(56,936)	(39.8)	2,851	4,767	(1,916)	(40.2)
Single-Piece Cards	1,119	2,497	(1,378)	(55.2)	3,337	7,616	(4,279)	(56.2)	21	48	(27)	(56.2)
Total Single-Piece Letters and Cards	43,444	70,791	(27,346)	(38.6)	89,494	150,709	(61,215)	(40.6)	2,871	4,814	(1,943)	(40.4)
Presort Letters	2,221,232	2,351,376	(130,145)	(5.5)	5,869,044	6,426,575	(557,531)	(8.7)	335,670	345,488	(9,818)	(2.8)
Presort Cards	2,716	2,574	142	5.5	10,719	10,484	235	2.2	89	104	(15)	(14.4)
Total Presort Letters and Cards	2,223,948	2,353,951	(130,002)	(5.5)	5,879,763	6,437,059	(557,296)	(8.7)	335,759	345,592	(9,833)	(2.8)
Flats	101,754	112,063	(10,309)	(9.2)	125,343	140,244	(14,901)	(10.6)	13,368	14,828	(1,460)	(9.8)
Parcels	3,179	5,555	(2,376)	(42.8)	1,269	2,368	(1,099)	(46.4)	435	802	(367)	(45.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	4	(4)	(97.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,372,326	2,542,363	(170,037)	(6.7)	6,095,869	6,730,380	(634,510)	(9.4)	352,433	366,036	(13,603)	(3.7)
Standard Mail:												
High Density and Saturation Letters	849	719	130	18.1	7,610	4,915	2,695	54.8	290	217	73	33.7
High Density and Saturation Flats & Parcels	19	9	10	110.9	130	61	69	113.6	6	3	4	133.6
Carrier Route	288	277	11	4.0	1,322	1,317	4	0.3	36	60	(25)	(40.8)
Letters	166,870	153,461	13,409	8.7	917,198	884,701	32,497	3.7	55,687	51,760	3,927	7.6
Flats	6,776	6,173	603	9.8	19,423	17,199	2,224	12.9	1,670	2,485	(816)	(32.8)
Parcels	264	330	(66)	(20.0)	169	245	(76)	(31.2)	3	45	(42)	(92.5)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	22,524	(22,524)	(100.0)	0	108,194	(108,194)	(100.0)	0	4,725	(4,725)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	175,067	183,493	(8,426)	(4.6)	945,852	1,016,633	(70,781)	(7.0)	57,693	59,296	(1,603)	(2.7)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	3,562	(3,562)	(100.0)	0	375	(375)	(100.0)	0	1,985	(1,985)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	4	1	3	573.0	2	0	2	984.7	2	0	2	2541.2
Bound Printed Matter Parcels	0	7	(7)	(100.0)	0	2	(2)	(100.0)	0	7	(7)	(100.0)
Media and Library Mail	918	1,667	(749)	(44.9)	311	540	(228)	(42.4)	587	1,215	(628)	(51.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	922	5,237	(4,315)	(82.4)	313	917	(604)	(65.9)	588	3,207	(2,619)	(81.7)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	3	5	(2)	(38.9)	10	14	(5)	(31.7)
Total Market Dominant Mail	2,548,314	2,731,092	(182,778)	(6.7)	7,042,037	7,747,934	(705,897)	(9.1)	410,725	428,554	(17,829)	(4.2)
Ancillary Services:												
Certified Mail	3,471	5,635	(2,164)	(38.4)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	447	1,646	(1,199)	(72.8)								
Insurance	2	1	1	139.1								
Registered Mail	0	0	0	0.0								
Return Receipts	2,333	3,078	(746)	(24.2)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	63	198	(135)	(68.2)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	6,316	10,558	(4,242)	(40.2)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	6,316	10,558	(4,242)	(40.2)								
Total Market Dominant Mail and Services	2,554,630	2,741,650	(187,020)	(6.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,554,630	2,741,650	(187,020)	(6.8)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	628	650	(22)	(3.5)	300	315	(15)	(4.8)	89	96	(7)	(7.4)
Standard Post Mail:												
Total Standard Post	1,722	1,183	538	45.5	158	123	35	28.2	903	459	444	96.6
Priority Mail:												
Total Priority Mail	16,694	29,387	(12,693)	(43.2)	2,237	3,786	(1,549)	(40.9)	4,204	7,990	(3,786)	(47.4)
Parcel Select Mail:												
Total Parcel Select Mail	1,584	895	689	77.0	682	529	152	28.8	884	324	560	172.8
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	20,629	32,116	(11,487)	(35.8)	3,377	4,754	(1,377)	(29.0)	6,080	8,869	(2,790)	(31.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	20,629	32,116	(11,487)	(35.8)	3,377	4,754	(1,377)	(29.0)	6,080	8,869	(2,790)	(31.5)
Other Competitive Revenue												
Total Competitive Revenue	20,629	32,116	(11,487)	(35.8)	3,377	4,754	(1,377)	(29.0)	6,080	8,869	(2,790)	(31.5)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,568,943	2,763,208	(194,266)	(7.0)	7,045,414	7,752,688	(707,275)	(9.1)	416,804	437,423	(20,619)	(4.7)
Total All Services	6,316	10,558	(4,242)	(40.2)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,575,258	2,773,766	(198,508)	(7.2)	7,045,414	7,752,688	(707,275)	(9.1)	416,804	437,423	(20,619)	(4.7)
Total All Other Revenue												
Total All Revenue	2,575,258	2,773,766	(198,508)	(7.2)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,028,894	1,017,292	11,601	1.1	2,047,992	2,122,208	(74,216)	(3.5)	69,282	71,719	(2,437)	(3.4)
Single-Piece Cards	22,965	25,389	(2,424)	(9.5)	66,554	76,436	(9,881)	(12.9)	416	478	(62)	(12.9)
Total Single-Piece Letters and Cards	1,051,858	1,042,681	9,177	0.9	2,114,546	2,198,643	(84,098)	(3.8)	69,698	72,197	(2,499)	(3.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	366,374	367,525	(1,152)	(0.3)	225,973	238,322	(12,349)	(5.2)	51,995	54,570	(2,575)	(4.7)
Parcels	62,557	55,014	7,543	13.7	26,228	24,728	1,500	6.1	8,289	7,882	407	5.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	2	18	(16)	(91.2)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,480,791	1,465,238	15,552	1.1	2,366,747	2,461,694	(94,946)	(3.9)	129,982	134,649	(4,667)	(3.5)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	18	(18)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	18	(18)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	17,676	(17,676)	(100.0)	0	1,786	(1,786)	(100.0)	0	8,870	(8,870)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	265	(265)	(100.0)	0	112	(112)	(100.0)	0	102	(102)	(100.0)
Bound Printed Matter Parcels	0	179	(179)	(100.0)	0	52	(52)	(100.0)	0	87	(87)	(100.0)
Media and Library Mail	50,684	50,910	(225)	(0.4)	14,654	15,582	(928)	(6.0)	30,533	32,646	(2,113)	(6.5)
Package Services Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	50,684	69,040	(18,356)	(26.6)	14,654	17,531	(2,877)	(16.4)	30,533	41,706	(11,173)	(26.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,531,475	1,534,297	(2,822)	(0.2)	2,381,402	2,479,225	(97,823)	(3.9)	160,515	176,355	(15,840)	(9.0)
Ancillary Services:												
Certified Mail	119,304	110,983	8,322	7.5								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	16,697	4,721	11,976	253.7								
Insurance	3,650	3,450	200	5.8								
Registered Mail	0	0	0	0.0								
Return Receipts	60,009	58,217	1,792	3.1								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	10,747	11,567	(820)	(7.1)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	210,408	188,938	21,470	11.4								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	210,408	188,938	21,470	11.4								
Total Market Dominant Mail and Services	1,741,883	1,723,235	18,648	1.1								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,741,883	1,723,235	18,648	1.1								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	298,745	230,415	68,330	29.7	129,854	105,069	24,784	23.6	44,434	35,373	9,061	25.6
Standard Post Mail:												
Total Standard Post	17,768	19,709	(1,941)	(9.8)	2,008	1,943	65	3.3	7,519	8,622	(1,103)	(12.8)
Priority Mail:												
Total Priority Mail	1,069,364	972,758	96,606	9.9	158,142	143,395	14,746	10.3	303,330	264,322	39,008	14.8
Parcel Select Mail:												
Total Parcel Select Mail	40,696	15,495	25,201	162.6	2,165	1,276	890	69.7	13,211	6,925	6,286	90.8
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,426,572	1,238,377	188,196	15.2	292,168	251,683	40,485	16.1	368,493	315,241	53,252	16.9

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,426,572	1,238,377	188,196	15.2	292,168	251,683	40,485	16.1	368,493	315,241	53,252	16.9
Other Competitive Revenue												
Total Competitive Revenue	1,426,572	1,238,377	188,196	15.2	292,168	251,683	40,485	16.1	368,493	315,241	53,252	16.9

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,958,047	2,772,674	185,374	6.7	2,673,570	2,730,908	(57,338)	(2.1)	529,008	491,596	37,412	7.6
Total All Services	210,408	188,938	21,470	11.4	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,168,456	2,961,612	206,843	7.0	2,673,570	2,730,908	(57,338)	(2.1)	529,008	491,596	37,412	7.6
Total All Other Revenue												
Total All Revenue	3,168,456	2,961,612	206,843	7.0								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,052,598	2,021,769	30,829	1.5	4,163,982	4,243,145	(79,164)	(1.9)	142,665	145,775	(3,111)	(2.1)
Single-Piece Cards	47,252	52,461	(5,209)	(9.9)	138,566	159,459	(20,893)	(13.1)	866	997	(131)	(13.1)
Total Single-Piece Letters and Cards	2,099,850	2,074,230	25,620	1.2	4,302,548	4,402,604	(100,056)	(2.3)	143,531	146,772	(3,241)	(2.2)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	717,286	741,941	(24,654)	(3.3)	452,751	484,422	(31,671)	(6.5)	104,181	110,608	(6,427)	(5.8)
Parcels	125,197	111,110	14,087	12.7	53,921	50,500	3,421	6.8	17,158	16,171	988	6.1
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	2	78	(76)	(97.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,942,335	2,927,359	14,976	0.5	4,809,219	4,937,525	(128,306)	(2.6)	264,870	273,550	(8,680)	(3.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	64	(64)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	64	(64)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	89,562	(89,562)	(100.0)	0	9,225	(9,225)	(100.0)	0	42,377	(42,377)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	188	410	(222)	(54.2)	87	172	(85)	(49.5)	85	156	(72)	(45.8)
Bound Printed Matter Parcels	0	443	(443)	(100.0)	0	131	(131)	(100.0)	0	253	(253)	(100.0)
Media and Library Mail	98,730	97,963	768	0.8	29,144	30,313	(1,169)	(3.9)	60,776	63,680	(2,904)	(4.6)
Package Services Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	98,918	188,389	(89,470)	(47.5)	29,231	39,841	(10,611)	(26.6)	60,861	106,465	(45,605)	(42.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	3,041,253	3,115,812	(74,558)	(2.4)	4,838,450	4,977,367	(138,917)	(2.8)	325,731	380,015	(54,285)	(14.3)
Ancillary Services:												
Certified Mail	234,474	200,074	34,400	17.2								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	28,626	19,595	9,031	46.1								
Insurance	7,429	6,818	611	9.0								
Registered Mail	0	0	0	0.0								
Return Receipts	117,300	102,226	15,074	14.7								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	20,531	22,537	(2,006)	(8.9)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	408,360	351,250	57,109	16.3								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	408,360	351,250	57,109	16.3								
Total Market Dominant Mail and Services	3,449,613	3,467,062	(17,449)	(0.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,449,613	3,467,062	(17,449)	(0.5)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	618,729	453,926	164,803	36.3	260,446	209,402	51,043	24.4	89,302	70,997	18,305	25.8
Standard Post Mail:												
Total Standard Post	45,119	19,709	25,410	128.9	4,745	1,943	2,802	144.2	18,077	8,622	9,455	109.7
Priority Mail:												
Total Priority Mail	2,255,039	1,952,517	302,522	15.5	330,298	290,101	40,197	13.9	633,084	534,331	98,753	18.5
Parcel Select Mail:												
Total Parcel Select Mail	90,517	15,920	74,597	468.6	6,174	1,320	4,854	367.7	37,666	7,161	30,505	426.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,009,403	2,442,071	567,333	23.2	601,663	502,767	98,896	19.7	778,129	621,111	157,019	25.3

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,009,403	2,442,071	567,333	23.2	601,663	502,767	98,896	19.7	778,129	621,111	157,019	25.3
Other Competitive Revenue												
Total Competitive Revenue	3,009,403	2,442,071	567,333	23.2	601,663	502,767	98,896	19.7	778,129	621,111	157,019	25.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	6,050,657	5,557,882	492,774	8.9	5,440,113	5,480,133	(40,020)	(0.7)	1,103,860	1,001,126	102,734	10.3
Total All Services	408,360	351,250	57,109	16.3	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,459,016	5,909,133	549,884	9.3	5,440,113	5,480,133	(40,020)	(0.7)	1,103,860	1,001,126	102,734	10.3
Total All Other Revenue												
Total All Revenue	6,459,016	5,909,133	549,884	9.3								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	11,101	11,196	(95)	(0.8)	18,587	19,666	(1,079)	(5.5)	1,160	1,214	(54)	(4.5)
Single-Piece Cards	5	0	5	0.0	15	0	15	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	11,106	11,196	(90)	(0.8)	18,603	19,666	(1,063)	(5.4)	1,160	1,214	(54)	(4.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	39,883	40,454	(571)	(1.4)	24,453	26,103	(1,649)	(6.3)	5,730	6,074	(345)	(5.7)
Parcels	68,136	69,232	(1,096)	(1.6)	24,655	27,405	(2,750)	(10.0)	8,042	8,943	(901)	(10.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	6	(6)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	119,125	120,888	(1,763)	(1.5)	67,711	73,173	(5,462)	(7.5)	14,932	16,231	(1,299)	(8.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	44,305	(44,305)	(100.0)	0	3,670	(3,670)	(100.0)	0	25,291	(25,291)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	18,607	20,046	(1,439)	(7.2)	5,041	5,755	(713)	(12.4)	14,108	15,989	(1,882)	(11.8)
Package Services Mail Fees	0	2	(2)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	18,607	64,353	(45,746)	(71.1)	5,041	9,425	(4,383)	(46.5)	14,108	41,280	(27,172)	(65.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	137,732	185,241	(47,509)	(25.6)	72,752	82,598	(9,846)	(11.9)	29,040	57,511	(28,472)	(49.5)
Ancillary Services:												
Certified Mail	41,786	41,132	653	1.6								
Collect on Delivery	631	683	(52)	(7.6)								
USPS Tracking	385	57	328	574.0								
Insurance	18,126	23,334	(5,208)	(22.3)								
Registered Mail	6,600	9,946	(3,346)	(33.6)								
Return Receipts	20,825	20,864	(39)	(0.2)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	2,937	3,364	(428)	(12.7)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	91,290	99,381	(8,091)	(8.1)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	91,290	99,381	(8,091)	(8.1)								
Total Market Dominant Mail and Services	229,022	284,622	(55,600)	(19.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	229,022	284,622	(55,600)	(19.5)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	1	(1)	(100.0)	0	2	(2)	(100.0)	0	0	(0)	(100.0)
Standard Post Mail:												
Total Standard Post	95,565	72,265	23,300	32.2	6,176	4,810	1,366	28.4	41,283	34,427	6,856	19.9
Priority Mail:												
Total Priority Mail	424,514	421,621	2,893	0.7	46,546	46,989	(443)	(0.9)	119,123	119,563	(440)	(0.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	520,079	493,887	26,191	5.3	52,722	51,800	922	1.8	160,406	153,990	6,416	4.2

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	520,079	493,887	26,191	5.3	52,722	51,800	922	1.8	160,406	153,990	6,416	4.2
Other Competitive Revenue												
Total Competitive Revenue	520,079	493,887	26,191	5.3	52,722	51,800	922	1.8	160,406	153,990	6,416	4.2

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	657,810	679,128	(21,318)	(3.1)	125,474	134,398	(8,924)	(6.6)	189,446	211,501	(22,055)	(10.4)
Total All Services	91,290	99,381	(8,091)	(8.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	749,100	778,509	(29,409)	(3.8)	125,474	134,398	(8,924)	(6.6)	189,446	211,501	(22,055)	(10.4)
Total All Other Revenue												
Total All Revenue	749,100	778,509	(29,409)	(3.8)								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
First-Class Mail:												
Single-Piece Letters	19,922	20,533	(611)	(3.0)	33,901	35,984	(2,082)	(5.8)	2,100	2,234	(134)	(6.0)
Single-Piece Cards	5	2	3	134.6	15	7	9	127.5	0	0	0	127.5
Total Single-Piece Letters and Cards	19,927	20,535	(608)	(3.0)	33,916	35,990	(2,074)	(5.8)	2,100	2,234	(134)	(6.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	68,448	70,147	(1,699)	(2.4)	42,473	45,150	(2,677)	(5.9)	10,092	10,643	(551)	(5.2)
Parcels	138,258	141,913	(3,655)	(2.6)	51,956	57,131	(5,175)	(9.1)	17,033	18,691	(1,658)	(8.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	17	(17)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	226,632	232,612	(5,980)	(2.6)	128,346	138,271	(9,926)	(7.2)	29,225	31,569	(2,343)	(7.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	198,199	(198,199)	(100.0)	0	16,742	(16,742)	(100.0)	0	115,464	(115,464)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	36,667	39,017	(2,351)	(6.0)	10,107	11,275	(1,168)	(10.4)	28,596	31,806	(3,211)	(10.1)
Package Services Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	36,667	237,230	(200,563)	(84.5)	10,107	28,017	(17,911)	(63.9)	28,596	147,270	(118,674)	(80.6)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	263,299	469,842	(206,543)	(44.0)	138,452	166,288	(27,836)	(16.7)	57,821	178,839	(121,018)	(67.7)
Ancillary Services:												
Certified Mail	72,603	71,914	689	1.0								
Collect on Delivery	1,214	1,395	(181)	(13.0)								
USPS Tracking	826	346	480	138.8								
Insurance	39,335	52,072	(12,738)	(24.5)								
Registered Mail	13,165	17,402	(4,237)	(24.3)								
Return Receipts	36,935	36,984	(50)	(0.1)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	5,706	6,028	(323)	(5.4)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	169,783	186,142	(16,359)	(8.8)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	169,783	186,142	(16,359)	(8.8)								
Total Market Dominant Mail and Services	433,082	655,984	(222,902)	(34.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	433,082	655,984	(222,902)	(34.0)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	1	(1)	(100.0)	0	2	(2)	(100.0)	0	0	(0)	(100.0)
Standard Post Mail:												
Total Standard Post	239,740	72,265	167,475	231.8	15,579	4,810	10,769	223.9	109,070	34,427	74,643	216.8
Priority Mail:												
Total Priority Mail	978,303	927,802	50,501	5.4	101,740	101,271	469	0.5	279,787	275,767	4,020	1.5
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,218,043	1,000,068	217,974	21.8	117,319	106,083	11,236	10.6	388,857	310,194	78,663	25.4

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,218,043	1,000,068	217,974	21.8	117,319	106,083	11,236	10.6	388,857	310,194	78,663	25.4
Other Competitive Revenue												
Total Competitive Revenue	1,218,043	1,000,068	217,974	21.8	117,319	106,083	11,236	10.6	388,857	310,194	78,663	25.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,481,342	1,469,910	11,431	0.8	255,771	272,371	(16,600)	(6.1)	446,678	489,033	(42,355)	(8.7)
Total All Services	169,783	186,142	(16,359)	(8.8)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,651,124	1,656,052	(4,928)	(0.3)	255,771	272,371	(16,600)	(6.1)	446,678	489,033	(42,355)	(8.7)
Total All Other Revenue												
Total All Revenue	1,651,124	1,656,052	(4,928)	(0.3)								

**TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	138,565	146,627	(8,063)	(5.5)	282,665	311,290	(28,625)	(9.2)	12,247	13,415	(1,168)	(8.7)
Single-Piece Cards	11,207	12,286	(1,079)	(8.8)	33,359	37,746	(4,387)	(11.6)	241	272	(31)	(11.4)
Total Single-Piece Letters and Cards	149,772	158,914	(9,142)	(5.8)	316,024	349,036	(33,012)	(9.5)	12,488	13,687	(1,199)	(8.8)
Presort Letters	2,601,580	2,490,164	111,416	4.5	6,739,404	6,725,109	14,295	0.2	371,010	364,894	6,116	1.7
Presort Cards	134,899	144,841	(9,943)	(6.9)	528,437	595,729	(67,292)	(11.3)	4,313	4,863	(549)	(11.3)
Total Presort Letters and Cards	2,736,479	2,635,006	101,473	3.9	7,267,841	7,320,838	(52,997)	(0.7)	375,323	369,757	5,566	1.5
Flats	132,331	126,353	5,979	4.7	106,619	111,039	(4,421)	(4.0)	23,482	23,614	(132)	(0.6)
Parcels	7,005	9,143	(2,138)	(23.4)	2,676	3,841	(1,165)	(30.3)	713	1,009	(297)	(29.4)
Domestic Negotiated Serv. Agreement Mail	19,325	20,365	(1,040)	(5.1)	50,228	54,410	(4,182)	(7.7)	3,114	3,634	(520)	(14.3)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	13,228	13,750	(522)	(3.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,058,140	2,963,530	94,610	3.2	7,743,387	7,839,164	(95,777)	(1.2)	415,120	411,701	3,419	0.8
Standard Mail:												
High Density and Saturation Letters	214,539	194,303	20,235	10.4	1,444,116	1,378,249	65,866	4.8	60,190	56,405	3,785	6.7
High Density and Saturation Flats & Parcels	460,706	438,124	22,582	5.2	2,633,125	2,609,116	24,009	0.9	450,572	458,321	(7,749)	(1.7)
Carrier Route	563,079	529,276	33,803	6.4	2,116,144	2,084,330	31,814	1.5	469,822	464,282	5,541	1.2
Letters	2,149,531	2,037,019	112,512	5.5	10,198,057	10,068,873	129,185	1.3	508,940	510,841	(1,902)	(0.4)
Flats	495,086	517,293	(22,207)	(4.3)	1,200,895	1,317,595	(116,701)	(8.9)	311,692	339,283	(27,590)	(8.1)
Parcels	14,962	16,518	(1,556)	(9.4)	14,531	17,057	(2,526)	(14.8)	5,195	5,464	(268)	(4.9)
Every Door Direct Mail Retail	36,528	34,747	1,781	5.1	228,302	244,697	(16,395)	(6.7)	28,958	31,037	(2,080)	(6.7)
Domestic Negotiated Serv. Agreement Mail	51,828	47,541	4,286	9.0	236,090	225,241	10,849	4.8	10,754	10,491	263	2.5
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	672	(672)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,986,259	3,815,494	170,765	4.5	18,071,259	17,945,157	126,102	0.7	1,846,124	1,876,124	(30,000)	(1.6)
Periodicals Mail:												
In-County	15,312	15,268	43	0.3	139,291	145,333	(6,042)	(4.2)	37,179	38,963	(1,784)	(4.6)
Outside County	377,158	398,575	(21,417)	(5.4)	1,340,120	1,458,982	(118,862)	(8.1)	507,809	557,043	(49,234)	(8.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	392,470	413,844	(21,373)	(5.2)	1,479,412	1,604,315	(124,904)	(7.8)	544,988	596,006	(51,018)	(8.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	7,896	9,883	(1,987)	(20.1)	303	570	(267)	(46.9)	20,432	22,664	(2,232)	(9.8)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	50,490	45,746	4,744	10.4	60,958	55,766	5,192	9.3	95,064	85,166	9,898	11.6
Bound Printed Matter Parcels	70,739	71,644	(905)	(1.3)	53,657	56,015	(2,358)	(4.2)	139,212	149,390	(10,178)	(6.8)
Media and Library Mail	8,486	8,684	(197)	(2.3)	2,440	2,723	(283)	(10.4)	7,308	7,731	(422)	(5.5)
Package Services Mail Fees	0	24	(24)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	137,612	135,981	1,631	1.2	117,359	115,075	2,284	2.0	262,017	264,951	(2,934)	(1.1)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	85	105	(20)	(19.3)	431	501	(70)	(14.0)
Free Mail	0	0	0	0.0	62	21	41	194.8	95	48	47	98.3
Total Market Dominant Mail	7,574,481	7,328,848	245,633	3.4	27,411,563	27,503,837	(92,274)	(0.3)	3,068,775	3,149,330	(80,556)	(2.6)
Ancillary Services:												
Certified Mail	10,704	21,102	(10,398)	(49.3)								
Collect on Delivery	336	406	(70)	(17.3)								
USPS Tracking	7,208	5,949	1,258	21.1								
Insurance	177	176	1	0.3								
Registered Mail	341	358	(17)	(4.7)								
Return Receipts	2,160	2,974	(813)	(27.3)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	4,841	5,983	(1,142)	(19.1)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	25,766	36,948	(11,182)	(30.3)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	25,766	36,948	(11,182)	(30.3)								
Total Market Dominant Mail and Services	7,600,247	7,365,797	234,450	3.2								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,600,247	7,365,797	234,450	3.2								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	75,572	62,106	13,467	21.7	32,717	28,696	4,021	14.0	11,598	9,753	1,845	18.9
Standard Post Mail:												
Total Standard Post	1,981	3,762	(1,781)	(47.3)	302	585	(283)	(48.4)	845	941	(96)	(10.2)
Priority Mail:												
Total Priority Mail	168,792	166,949	1,843	1.1	23,130	23,121	9	0.0	57,550	58,126	(576)	(1.0)
Parcel Select Mail:												
Total Parcel Select Mail	548,436	447,529	100,907	22.5	344,223	308,482	35,741	11.6	566,586	468,638	97,949	20.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	35,012	31,940	3,072	9.6	14,078	13,045	1,033	7.9	43,955	39,518	4,437	11.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	829,794	712,286	117,508	16.5	414,450	373,929	40,521	10.8	680,534	576,976	103,558	17.9

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	829,794	712,286	117,508	16.5	414,450	373,929	40,521	10.8	680,534	576,976	103,558	17.9
Other Competitive Revenue												
Total Competitive Revenue	829,794	712,286	117,508	16.5	414,450	373,929	40,521	10.8	680,534	576,976	103,558	17.9

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Total Market Dominant and Competitive												
Total All Mail	8,404,275	8,041,134	363,141	4.5	27,826,012	27,877,766	(51,754)	(0.2)	3,749,308	3,726,306	23,003	0.6
Total All Services	25,766	36,948	(11,182)	(30.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,430,041	8,078,082	351,959	4.4	27,826,012	27,877,766	(51,754)	(0.2)	3,749,308	3,726,306	23,003	0.6
Total All Other Revenue												
Total All Revenue	8,430,041	8,078,082	351,959	4.4								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
First-Class Mail:												
Single-Piece Letters	273,516	296,905	(23,389)	(7.9)	567,936	634,535	(66,599)	(10.5)	23,736	27,357	(3,622)	(13.2)
Single-Piece Cards	22,116	24,408	(2,292)	(9.4)	66,532	75,861	(9,329)	(12.3)	483	547	(64)	(11.7)
Total Single-Piece Letters and Cards	295,632	321,312	(25,681)	(8.0)	634,468	710,396	(75,928)	(10.7)	24,219	27,904	(3,685)	(13.2)
Presort Letters	5,082,615	4,899,580	183,035	3.7	13,403,700	13,343,440	60,260	0.5	737,578	716,242	21,336	3.0
Presort Cards	273,444	297,422	(23,978)	(8.1)	1,098,206	1,231,115	(132,908)	(10.8)	8,965	10,050	(1,085)	(10.8)
Total Presort Letters and Cards	5,356,059	5,197,002	159,057	3.1	14,501,906	14,574,554	(72,648)	(0.5)	746,543	726,292	20,251	2.8
Flats	281,865	268,593	13,271	4.9	233,897	243,440	(9,543)	(3.9)	50,956	51,447	(491)	(1.0)
Parcels	12,876	17,256	(4,379)	(25.4)	5,105	7,153	(2,048)	(28.6)	1,373	2,089	(715)	(34.2)
Domestic Negotiated Serv. Agreement Mail	38,975	41,239	(2,264)	(5.5)	103,014	111,639	(8,625)	(7.7)	6,324	7,169	(845)	(11.8)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	25,696	28,023	(2,327)	(8.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,011,103	5,873,427	137,677	2.3	15,478,391	15,647,183	(168,791)	(1.1)	829,416	814,901	14,515	1.8
Standard Mail:												
High Density and Saturation Letters	432,186	396,487	35,699	9.0	2,974,414	2,827,882	146,532	5.2	123,671	114,424	9,247	8.1
High Density and Saturation Flats & Parcels	994,001	971,249	22,752	2.3	5,699,053	5,773,385	(74,333)	(1.3)	1,032,191	1,033,881	(1,690)	(0.2)
Carrier Route	1,270,233	1,320,194	(49,961)	(3.8)	4,906,889	5,396,539	(489,650)	(9.1)	1,095,079	1,112,140	(17,062)	(1.5)
Letters	4,413,393	4,252,441	160,952	3.8	21,387,586	21,433,582	(45,996)	(0.2)	1,080,379	1,064,550	15,829	1.5
Flats	1,044,354	1,113,528	(69,173)	(6.2)	2,635,886	2,933,061	(297,175)	(10.1)	678,129	734,910	(56,781)	(7.7)
Parcels	32,863	36,776	(3,912)	(10.6)	32,429	37,595	(5,166)	(13.7)	11,092	11,956	(864)	(7.2)
Every Door Direct Mail Retail	72,277	66,355	5,922	8.9	451,732	467,291	(15,559)	(3.3)	57,298	59,271	(1,973)	(3.3)
Domestic Negotiated Serv. Agreement Mail	108,512	47,541	60,971	128.2	499,850	225,241	274,609	121.9	22,138	10,491	11,647	111.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,340	(1,340)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	8,367,821	8,205,911	161,910	2.0	38,587,838	39,094,576	(506,738)	(1.3)	4,099,976	4,141,623	(41,647)	(1.0)
Periodicals Mail:												
In-County	32,541	32,425	117	0.4	290,456	300,564	(10,107)	(3.4)	85,393	88,238	(2,845)	(3.2)
Outside County	767,994	805,637	(37,643)	(4.7)	2,753,271	2,944,300	(191,028)	(6.5)	1,062,001	1,140,796	(78,794)	(6.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	800,535	838,062	(37,527)	(4.5)	3,043,728	3,244,863	(201,135)	(6.2)	1,147,395	1,229,034	(81,639)	(6.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	15,716	26,101	(10,385)	(39.8)	623	1,871	(1,248)	(66.7)	42,016	48,705	(6,689)	(13.7)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	105,520	95,889	9,631	10.0	133,318	121,247	12,070	10.0	208,458	185,026	23,432	12.7
Bound Printed Matter Parcels	139,317	142,253	(2,936)	(2.1)	109,748	113,307	(3,560)	(3.1)	281,140	302,575	(21,435)	(7.1)
Media and Library Mail	16,698	17,828	(1,130)	(6.3)	4,868	5,656	(788)	(13.9)	15,107	15,848	(741)	(4.7)
Package Services Mail Fees	0	35	(35)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	277,251	282,105	(4,855)	(1.7)	248,557	242,081	6,475	2.7	546,721	552,154	(5,433)	(1.0)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	177	244	(67)	(27.4)	935	968	(33)	(3.4)
Free Mail	0	0	0	0.0	97	101	(3)	(3.2)	198	142	56	39.4
Total Market Dominant Mail	15,456,710	15,199,505	257,205	1.7	57,358,788	58,229,048	(870,260)	(1.5)	6,624,641	6,738,821	(114,180)	(1.7)
Ancillary Services:												
Certified Mail	26,027	43,801	(17,774)	(40.6)								
Collect on Delivery	712	825	(113)	(13.7)								
USPS Tracking	23,787	18,909	4,877	25.8								
Insurance	399	409	(10)	(2.3)								
Registered Mail	722	753	(31)	(4.1)								
Return Receipts	4,272	5,927	(1,655)	(27.9)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	10,544	12,233	(1,689)	(13.8)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	66,464	82,857	(16,394)	(19.8)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	66,464	82,857	(16,394)	(19.8)								
Total Market Dominant Mail and Services	15,523,174	15,282,362	240,812	1.6								
Other Market Dominant Revenue												
Total Market Dominant Revenue	15,523,174	15,282,362	240,812	1.6								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	159,172	130,414	28,758	22.1	70,365	60,786	9,579	15.8	24,666	20,441	4,224	20.7
Standard Post Mail:												
Total Standard Post	5,670	3,762	1,908	50.7	830	585	245	41.8	2,135	941	1,194	126.9
Priority Mail:												
Total Priority Mail	373,478	357,637	15,841	4.4	50,285	48,968	1,316	2.7	127,297	125,663	1,634	1.3
Parcel Select Mail:												
Total Parcel Select Mail	1,202,891	967,757	235,135	24.3	755,359	667,607	87,752	13.1	1,349,174	1,101,418	247,756	22.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	68,929	60,771	8,158	13.4	27,555	24,874	2,680	10.8	87,782	76,842	10,940	14.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,810,141	1,520,340	289,800	19.1	904,393	802,821	101,572	12.7	1,591,054	1,325,306	265,748	20.1

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,810,141	1,520,340	289,800	19.1	904,393	802,821	101,572	12.7	1,591,054	1,325,306	265,748	20.1
Other Competitive Revenue												
Total Competitive Revenue	1,810,141	1,520,340	289,800	19.1	904,393	802,821	101,572	12.7	1,591,054	1,325,306	265,748	20.1

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	17,266,851	16,719,845	547,006	3.3	58,263,181	59,031,869	(768,688)	(1.3)	8,215,694	8,064,127	151,567	1.9
Total All Services	66,464	82,857	(16,394)	(19.8)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	17,333,314	16,802,702	530,612	3.2	58,263,181	59,031,869	(768,688)	(1.3)	8,215,694	8,064,127	151,567	1.9
Total All Other Revenue												
Total All Revenue	17,333,314	16,802,702	530,612	3.2								

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,917	3,867	1,050	27.2	9,674	8,149	1,525	18.7	337	263	74	28.0
Single-Piece Cards	93	201	(108)	(53.8)	262	519	(256)	(49.4)	2	3	(2)	(49.4)
Total Single-Piece Letters and Cards	5,010	4,067	942	23.2	9,936	8,667	1,269	14.6	338	266	72	27.1
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,268	1,432	(164)	(11.4)	794	920	(126)	(13.7)	186	223	(38)	(16.9)
Parcels	1,155	888	267	30.1	390	321	70	21.8	145	136	9	6.9
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	23	356	(333)	(93.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,455	6,743	713	10.6	11,121	9,908	1,213	12.2	669	625	44	7.0
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	517	(517)	(100.0)	0	60	(60)	(100.0)	0	359	(359)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	47	(47)	(100.0)	0	20	(20)	(100.0)	0	27	(27)	(100.0)
Bound Printed Matter Parcels	0	149	(149)	(100.0)	0	50	(50)	(100.0)	0	139	(139)	(100.0)
Media and Library Mail	235	334	(99)	(29.6)	65	105	(39)	(37.6)	153	190	(36)	(19.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	235	1,048	(813)	(77.6)	65	235	(170)	(72.3)	153	715	(561)	(78.5)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	73,376	88,930	(15,554)	(17.5)	33,786	34,831	(1,045)	(3.0)
Free Mail	0	0	0	0.0	11,877	13,358	(1,480)	(11.1)	5,097	5,320	(223)	(4.2)
Total Market Dominant Mail	7,690	7,791	(100)	(1.3)	96,440	112,431	(15,991)	(14.2)	39,706	41,492	(1,786)	(4.3)
Ancillary Services:												
Certified Mail	836	859	(24)	(2.7)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	649	117	532	455.4								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	470	495	(25)	(5.0)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	56	43	14	32.0								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	2,011	1,514	498	32.9								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	2,011	1,514	498	32.9								
Total Market Dominant Mail and Services	9,702	9,304	397	4.3								
Other Market Dominant Revenue												
Total Market Dominant Revenue	9,702	9,304	397	4.3								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	251	100	151	149.8	102	44	58	132.4	43	18	25	134.3
Standard Post Mail:												
Total Standard Post	652	470	182	38.6	83	61	22	36.3	267	201	66	32.9
Priority Mail:												
Total Priority Mail	4,468	4,177	290	6.9	578	565	13	2.3	1,271	1,107	164	14.8
Parcel Select Mail:												
Total Parcel Select Mail	1,406	1,102	304	27.5	139	118	21	17.7	311	186	125	67.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	6,777	5,851	926	15.8	902	788	114	14.5	1,892	1,512	380	25.1

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	6,777	5,851	926	15.8	902	788	114	14.5	1,892	1,512	380	25.1
Other Competitive Revenue												
Total Competitive Revenue	6,777	5,851	926	15.8	902	788	114	14.5	1,892	1,512	380	25.1

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2014 (Jan. 1, 2014-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Total Market Dominant and Competitive												
Total All Mail	14,467	13,641	826	6.1	97,342	113,219	(15,877)	(14.0)	41,598	43,004	(1,406)	(3.3)
Total All Services	2,011	1,514	498	32.9	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	16,479	15,155	1,324	8.7	97,342	113,219	(15,877)	(14.0)	41,598	43,004	(1,406)	(3.3)
Total All Other Revenue												
Total All Revenue	16,479	15,155	1,324	8.7								

TABLE 3-F
OTHER INDICIA MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	10,299	10,715	(416)	(3.9)	21,029	22,591	(1,562)	(6.9)	784	818	(33)	(4.1)
Single-Piece Cards	409	410	(1)	(0.2)	1,119	1,094	26	2.4	7	7	0	2.4
Total Single-Piece Letters and Cards	10,708	11,125	(417)	(3.7)	22,149	23,685	(1,536)	(6.5)	791	825	(33)	(4.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	2,208	3,113	(905)	(29.1)	1,444	1,929	(485)	(25.1)	326	494	(168)	(33.9)
Parcels	2,059	1,569	490	31.3	723	593	131	22.1	264	232	32	13.9
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	43	549	(506)	(92.1)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	15,019	16,356	(1,337)	(8.2)	24,317	26,207	(1,890)	(7.2)	1,381	1,550	(169)	(10.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,912	(1,912)	(100.0)	0	248	(248)	(100.0)	0	1,069	(1,069)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	41	93	(51)	(55.3)	20	44	(24)	(54.1)	27	63	(36)	(56.7)
Bound Printed Matter Parcels	0	506	(506)	(100.0)	0	156	(156)	(100.0)	0	489	(489)	(100.0)
Media and Library Mail	490	693	(202)	(29.2)	146	207	(61)	(29.3)	355	475	(121)	(25.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	532	3,203	(2,672)	(83.4)	166	654	(488)	(74.6)	382	2,096	(1,715)	(81.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	280,737	307,914	(27,177)	(8.8)	69,783	76,087	(6,304)	(8.3)
Free Mail	0	0	0	0.0	24,100	26,840	(2,740)	(10.2)	10,320	10,488	(168)	(1.6)
Total Market Dominant Mail	15,550	19,559	(4,008)	(20.5)	329,320	361,615	(32,295)	(8.9)	81,866	90,222	(8,356)	(9.3)
Ancillary Services:												
Certified Mail	1,837	1,286	551	42.8								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	1,475	422	1,053	249.7								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	970	747	223	29.9								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	113	77	36	47.3								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	4,395	2,531	1,863	73.6								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	4,395	2,531	1,863	73.6								
Total Market Dominant Mail and Services	19,945	22,090	(2,145)	(9.7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	19,945	22,090	(2,145)	(9.7)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	434	220	213	96.9	185	103	83	80.4	75	40	35	86.1
Standard Post Mail:												
Total Standard Post	1,679	470	1,208	256.9	184	61	124	203.6	703	201	503	250.5
Priority Mail:												
Total Priority Mail	8,722	8,243	479	5.8	1,170	1,119	51	4.6	2,354	2,297	58	2.5
Parcel Select Mail:												
Total Parcel Select Mail	2,427	2,084	343	16.5	243	215	28	12.9	531	446	85	19.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	13,261	11,017	2,244	20.4	1,783	1,498	285	19.0	3,664	2,983	680	22.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	13,261	11,017	2,244	20.4	1,783	1,498	285	19.0	3,664	2,983	680	22.8
Other Competitive Revenue												
Total Competitive Revenue	13,261	11,017	2,244	20.4	1,783	1,498	285	19.0	3,664	2,983	680	22.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Mar. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	28,812	30,576	(1,765)	(5.8)	331,103	363,113	(32,010)	(8.8)	85,529	93,205	(7,676)	(8.2)
Total All Services	4,395	2,531	1,863	73.6	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	33,206	33,107	99	0.3	331,103	363,113	(32,010)	(8.8)	85,529	93,205	(7,676)	(8.2)
Total All Other Revenue												
Total All Revenue	33,206	33,107	99	0.3								

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 2 FY 2014

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2.1	40.2	72.4	88.8	94.9	97.2	98.3	98.8	99.2	99.4	99.6
Letters	2.1	41.7	74.2	90.2	95.8	97.7	98.6	99	99.3	99.5	99.6
Cards	1.6	67	87.2	94.9	97.7	98.5	99	99.2	99.5	99.6	99.7
Flats	2.5	29	62.6	82.5	91.5	95.5	97.3	98.2	98.7	99.2	99.3
Parcels/IPPS	3.1	8.8	46.5	71.9	85	91.8	95.3	96.9	98	98.7	99.1
All First-class Presort/Auto	2.6	19.1	55.4	82.4	93.6	97.2	98.7	99.3	99.6	99.7	99.8
Letters	2.5	19.3	55.8	82.8	93.8	97.3	98.7	99.3	99.6	99.8	99.8
Cards	2.1	41.1	73.3	87.2	95.1	97.9	98.9	99.6	99.8	99.8	99.8
Flats	3.2	8.9	36.6	65.5	85	92.6	96.4	98	98.9	99.4	99.6
Parcels/IPPS	2.9	14.6	52.8	78.1	88.5	93	95.4	97.7	98	98.4	98.8
All First-class Combined	2.4	28.5	63	85.3	94.2	97.2	98.5	99.1	99.4	99.6	99.7
Letters	2.4	28.2	63.1	85.7	94.6	97.4	98.6	99.2	99.5	99.7	99.7
Cards	1.6	65.9	86.6	94.6	97.6	98.5	99	99.2	99.5	99.6	99.7
Flats	2.6	24.5	56.8	78.7	90.1	94.8	97.1	98.2	98.8	99.2	99.4
Parcels/IPPS	3.1	8.9	46.5	71.9	85	91.8	95.3	96.9	98	98.7	99.1
All Package Services	4.6	5.5	20.7	36.5	55.8	72.5	85.1	90.5	94.2	96.5	97.2
Parcel Post	4.5	6.3	23.2	39.4	59.1	73.9	84.4	90.1	94.1	95.8	96.4
Bound Printed Matter	3.5	11.1	36.4	60.8	72.6	87.4	91.9	94.7	95.3	98.9	99
Media Mail	4.7	4.1	18.1	33.7	53.5	71.1	84.6	90.2	94	96.4	97.2
Library	3.4	21.8	46.5	62.8	75.8	86.1	91.8	94.7	96.5	97.8	98.2

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 2 FY 2014

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	46.6	1.2	53.4	2.6
FIRST-CLASS PRESORT/AUTO	22	1.4	78	2.9
ALL FIRST-CLASS MAIL	37.4	1.3	62.6	2.7
PARCEL POST SINGLE PIECE	3	2.2	97	5.1
BOUND PRINTED MATTER	10.9	1.2	89.1	3.8
MEDIA MAIL	6.3	2.5	93.7	4.7
LIBRARY MAIL	22.4	1.7	77.6	3.8

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 2 FY 2014

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	96	96	90	96	97	86	
EASTERN AREA	97	95	92	97	95	89	
WESTERN AREA	98	97	90	98	98	93	
PACIFIC AREA	97	97	90	97	97	90	
SOUTHWEST AREA	98	98	91	98	98	91	
GREAT LAKES	97	97	90	97	97	90	
CAPITAL METRO	96	97	90	96	96	92	
NATIONAL	97	97	91	97	97	91	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 2 FY 2014

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	75	81	68	75	81	69	
EASTERN AREA	78	80	77	78	79	77	
WESTERN AREA	82	88	77	82	89	76	
PACIFIC AREA	79	84	75	79	84	77	
SOUTHWEST AREA	77	83	75	77	84	74	
GREAT LAKES	76	83	71	76	82	68	
CAPITAL METRO	75	83	72	75	82	75	
NATIONAL	78	83	74	78	83	74	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 2 FY 2014

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	85	88	79	85	88	88	78
EASTERN AREA	88	88	85	88	88	88	84
WESTERN AREA	91	94	84	91	94	94	85
PACIFIC AREA	88	91	83	88	91	91	83
SOUTHWEST AREA	87	91	84	87	92	92	84
GREAT LAKES	87	93	82	87	92	92	82
CAPITAL METRO	86	91	81	86	90	90	84
NATIONAL	88	91	83	88	91	91	83

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 2 FY 2014**

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
	-----	-----	-----	-----	-----	-----	
NORTHEAST AREA	69	77	63	69	78	72	
EASTERN AREA	71	80	73	71	80	74	
WESTERN AREA	82	89	73	82	88	73	
PACIFIC AREA	63	91	74	63	91	75	
SOUTHWEST AREA	85	85	76	85	85	70	
GREAT LAKES	57	81	67	57	80	68	
CAPITAL METRO	65	81	71	65	79	69	
NATIONAL	73	83	72	73	83	72	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.